

# **Estimates of National Expenditure 2023**

## **Vote 36: Small Business Development**

**National Treasury  
Republic of South Africa**





# Vote 36

## Small Business Development

### Budget summary

R million	2023/24				2024/25	2025/26
	Current payments	Transfers and subsidies	Payments for capital assets	Total	Total	Total
<b>MTEF allocation</b>						
Administration	135.5	–	2.9	138.4	149.0	155.6
Sector and Market Development	84.6	77.8	1.4	163.8	177.3	184.3
Development Finance	60.4	1 288.7	0.4	1 349.6	1 391.6	1 452.2
Enterprise Development	62.9	859.8	0.2	922.9	972.3	1 018.6
<b>Total expenditure estimates</b>	<b>343.5</b>	<b>2 226.4</b>	<b>4.9</b>	<b>2 574.8</b>	<b>2 690.3</b>	<b>2 810.6</b>

Executive authority: Minister of Small Business Development  
 Accounting officer: Director-General of Small Business Development  
 Website: [www.dsbd.gov.za](http://www.dsbd.gov.za)

The Estimates of National Expenditure is available at [www.treasury.gov.za](http://www.treasury.gov.za). Additional tables in Excel format can be found at [www.treasury.gov.za](http://www.treasury.gov.za) and [www.vulekamali.gov.za](http://www.vulekamali.gov.za).

### Vote purpose

Lead and coordinate an integrated approach to the promotion and development of entrepreneurship among small, medium and micro enterprises and cooperatives, and ensure an enabling legislative and policy environment to support their growth and sustainability.

### Mandate

The Department of Small Business Development is tasked with leading and coordinating an integrated approach to the promotion and development of entrepreneurship, small businesses and cooperatives; and ensuring an enabling legislative and policy environment to support their growth and sustainability. The realisation of this mandate is expected to lead to a transformed and inclusive economy driven by sustainable and innovative small, medium and micro enterprises (SMMEs) and cooperatives. The department's mandate is guided by a legislative framework that includes:

- section 3(d) of the Industrial Development Corporation Act (1940)
- the National Small Enterprise Act (1996)
- the National Small Business Amendment Act (2004)
- the Cooperatives Act (2005), as amended
- the Cooperatives Amendment Act (2013)
- the cooperatives development policy.

### Selected performance indicators

**Table 36.1 Performance indicators by programme and related priority**

Indicator	Programme	MTSF priority	Audited performance			Estimated performance	MTEF targets		
			2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
Number of SMMEs and cooperatives linked to global market opportunities per year	Sector and Market Development	Priority 2: Economic transformation and job creation	–1	–1	242	250	250	250	250
Number of business infrastructure for SMMEs and cooperatives refurbished or built per year	Sector and Market Development		4	–1	–1	6	7	7	7

**Table 36.1 Performance indicators by programme and related priority (continued)**

Indicator	Programme	MTSF priority	Audited performance			Estimated performance	MTEF targets		
			2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
Number of cooperatives supported financially and/or non-financially per year	Development Finance	Priority 2: Economic transformation and job creation	-1	-1	-1	200	250	300	350
Number of township and rural enterprises supported financially and/or non-financially per year	Development Finance		-1	13 987	-1	20 000	30 000	40 000	50 000
Number of start-up youth businesses supported financially and/or non-financially per year	Development Finance		-1	-1	13 369	10 000	10 000	10 000	10 000

1. No historical data available.

## Expenditure overview

Over the medium term, the department will focus on providing support to SMMEs and cooperatives. This includes providing greater access to financial and non-financial support for SMMEs, cooperatives, start-ups and township and rural enterprises; establishing infrastructure to expose SMMEs and cooperatives to global market opportunities; and establishing an adjudicator's office to regulate licensing and business practices in the sector. Transfers to entities to carry out this work account for an estimated 86.8 per cent (R6.9 billion) of the department's budget over the medium term. Total expenditure is set to increase at an average annual rate of 3.5 per cent, from R2.5 billion in 2022/23 to R2.8 billion in 2025/26.

The department supports SMMEs primarily through the Small Enterprise Development Agency, which is allocated R2.7 billion over the medium term. To enable a new generation of job creators to contribute to economic transformation, the department aims to support 30 000 young entrepreneurs by providing opportunities for self-employment through the young entrepreneurs programme at a projected cost of R94.2 million over the medium term. Additional support amounting to R280 million over the period ahead will be provided to SMMEs through internally administered incentives such as the craft customised sector programme in the *Development Finance* programme and the product markets programme in the *Sector and Market Development* programme.

The department aims to link 750 SMMEs and cooperatives to international market opportunities over the MTEF period, with particular emphasis on enterprises run by women, young people and people with disabilities. R94.5 million over the medium term is allocated for this purpose in the *Sector and Market Development* programme.

In an effort to establish a small enterprise ombud service, R47.1 million has been set aside over the medium term to regulate and license businesses owned by foreign nationals, regulate unfair business practices, and review the definition of SMMEs to arrive at an inclusive understanding. The department will also provide informal and micro enterprises with equipment. The department has allocated R60 million over the MTEF period for these activities in the *Development Finance* programme.

## Expenditure trends and estimates

**Table 36.2 Vote expenditure trends and estimates by programme and economic classification**

<b>Programmes</b>											
1. Administration											
2. Sector and Market Development											
3. Development Finance											
4. Enterprise Development											
<b>Programme</b>											
R million	Audited outcome			Adjusted appropriation	Average growth rate (%)	Average: Expenditure/ Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/ Total (%)
	2019/20	2020/21	2021/22				2022/23	2019/20 - 2022/23	2023/24		
Programme 1	101.7	94.9	99.2	127.9	7.9%	4.4%	138.4	149.0	155.6	6.8%	5.4%
Programme 2	106.1	34.2	90.4	120.7	4.4%	3.7%	163.8	177.3	184.3	15.1%	6.1%
Programme 3	1 106.1	1 259.3	1 551.6	1 317.1	6.0%	54.4%	1 349.6	1 391.6	1 452.2	3.3%	51.9%
Programme 4	914.9	860.7	872.0	967.1	1.9%	37.6%	922.9	972.3	1 018.6	1.7%	36.6%
<b>Total</b>	<b>2 228.8</b>	<b>2 249.2</b>	<b>2 613.2</b>	<b>2 532.9</b>	<b>4.4%</b>	<b>100.0%</b>	<b>2 574.8</b>	<b>2 690.3</b>	<b>2 810.6</b>	<b>3.5%</b>	<b>100.0%</b>
Change to 2022 Budget estimate				(30.2)			4.9	4.9	5.0		
<b>Economic classification</b>											
<b>Current payments</b>	<b>198.8</b>	<b>183.7</b>	<b>212.4</b>	<b>252.8</b>	<b>8.3%</b>	<b>8.8%</b>	<b>343.5</b>	<b>380.9</b>	<b>398.8</b>	<b>16.4%</b>	<b>13.0%</b>
Compensation of employees	137.1	135.0	138.4	159.8	5.2%	5.9%	225.1	251.6	262.8	18.0%	8.5%
Goods and services <sup>1</sup>	61.8	48.7	73.9	92.9	14.6%	2.9%	118.4	129.2	136.0	13.5%	4.5%
of which:											
Audit costs: External	3.2	3.4	4.8	3.6	3.9%	0.2%	4.8	5.0	5.3	13.0%	0.2%
Computer services	5.3	6.3	7.2	7.3	11.4%	0.3%	7.1	7.4	7.7	1.7%	0.3%
Consultants: Business and advisory services	3.1	0.3	1.0	5.3	19.4%	0.1%	14.0	14.3	17.6	49.2%	0.5%
Inventory: Other supplies	–	–	17.3	25.0	0.0%	0.4%	20.0	20.0	20.0	-7.2%	0.8%
Operating leases	21.6	22.9	11.9	13.0	-15.6%	0.7%	13.6	14.7	15.3	5.7%	0.5%
Travel and subsistence	17.8	8.1	17.2	25.3	12.4%	0.7%	41.2	46.5	47.7	23.6%	1.5%
Interest and rent on land	–	–	0.0	–	0.0%	0.0%	–	–	–	0.0%	0.0%
<b>Transfers and subsidies<sup>1</sup></b>	<b>2 025.7</b>	<b>2 061.6</b>	<b>2 397.6</b>	<b>2 275.4</b>	<b>4.0%</b>	<b>91.0%</b>	<b>2 226.4</b>	<b>2 304.2</b>	<b>2 406.5</b>	<b>1.9%</b>	<b>86.8%</b>
Departmental agencies and accounts	881.8	824.5	842.0	914.4	1.2%	36.0%	859.8	898.4	938.7	0.9%	34.0%
Public corporations and private enterprises	1 143.6	1 235.4	1 549.0	1 361.0	6.0%	55.0%	1 366.5	1 405.8	1 467.8	2.6%	52.8%
Non-profit institutions	–	1.2	5.4	–	0.0%	0.1%	–	–	–	0.0%	0.0%
Households	0.4	0.6	1.2	0.1	-40.3%	0.0%	–	–	–	-100.0%	0.0%
<b>Payments for capital assets</b>	<b>4.2</b>	<b>3.9</b>	<b>3.3</b>	<b>4.7</b>	<b>3.9%</b>	<b>0.2%</b>	<b>4.9</b>	<b>5.2</b>	<b>5.4</b>	<b>4.5%</b>	<b>0.2%</b>
Machinery and equipment	4.2	3.9	3.2	4.7	3.9%	0.2%	4.9	5.2	5.4	4.5%	0.2%
Software and other intangible assets	–	–	0.0	–	0.0%	0.0%	–	–	–	0.0%	0.0%
<b>Payments for financial assets</b>	<b>–</b>	<b>–</b>	<b>0.0</b>	<b>–</b>	<b>0.0%</b>	<b>0.0%</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>0.0%</b>	<b>0.0%</b>
<b>Total</b>	<b>2 228.8</b>	<b>2 249.2</b>	<b>2 613.2</b>	<b>2 532.9</b>	<b>4.4%</b>	<b>100.0%</b>	<b>2 574.8</b>	<b>2 690.3</b>	<b>2 810.6</b>	<b>3.5%</b>	<b>100.0%</b>

1. Tables with expenditure trends, annual budget, adjusted appropriation and audited outcome are available at [www.treasury.gov.za](http://www.treasury.gov.za) and [www.vulekamali.gov.za](http://www.vulekamali.gov.za).

## Transfers and subsidies expenditure trends and estimates

**Table 36.3 Vote transfers and subsidies trends and estimates**

<b>Programme</b>											
R thousand	Audited outcome			Adjusted appropriation	Average growth rate (%)	Average: Expenditure/ Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/ Total (%)
	2019/20	2020/21	2021/22				2022/23	2019/20 - 2022/23	2023/24		
<b>Households</b>											
<b>Social benefits</b>											
<b>Current</b>	<b>385</b>	<b>558</b>	<b>1 178</b>	<b>82</b>	<b>-40.3%</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>-100.0%</b>	<b>–</b>
Households	371	319	640	82	-39.5%	–	–	–	–	-100.0%	–
Employee social benefits	14	239	538	–	-100.0%	–	–	–	–	–	–
<b>Departmental agencies and accounts</b>											
<b>Departmental agencies (non-business entities)</b>											
<b>Current</b>	<b>881 761</b>	<b>824 478</b>	<b>841 961</b>	<b>914 367</b>	<b>1.2%</b>	<b>39.5%</b>	<b>859 832</b>	<b>898 446</b>	<b>938 697</b>	<b>0.9%</b>	<b>39.2%</b>
Various institutions: Craft customised sector programme	–	–	3 471	–	–	–	–	–	–	–	–
Small Enterprise Development Agency	680 076	650 005	666 091	738 751	2.8%	31.2%	683 092	713 769	745 746	0.3%	31.3%
Small Enterprise Development Agency: Technology programme	152 281	158 408	156 525	159 445	1.5%	7.2%	160 466	167 672	175 184	3.2%	7.2%
Small Enterprise Development Agency: Capacity-building programme	15 406	16 065	15 874	16 171	1.6%	0.7%	16 274	17 005	17 767	3.2%	0.7%
Small Enterprise Development Agency: National gazelles programme	33 998	–	–	–	-100.0%	0.4%	–	–	–	–	–

**Table 36.3 Vote transfers and subsidies trends and estimates (continued)**

	Audited outcome			Adjusted appropriation	Average growth rate (%)	Average: Expenditure/ Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/ Total (%)
	2019/20	2020/21	2021/22				2022/23	2023/24	2024/25		
R thousand											
<b>Households</b>											
<b>Other transfers to households</b>											
<b>Current</b>	-	-	18	-	-	-	-	-	-	-	-
Employee social benefits	-	-	18	-	-	-	-	-	-	-	-
<b>Public corporations and private enterprises</b>											
<b>Other transfers to public corporations</b>											
<b>Current</b>	700 000	1 165 500	1 483 879	1 265 826	21.8%	52.7%	1 277 050	1 312 522	1 370 524	2.7%	56.7%
Small Enterprise Finance Agency: Township Entrepreneurship Fund	700 000	-	-	-	-100.0%	8.0%	-	-	-	-	-
Small Enterprise Finance Agency: COVID-19 Emergency Relief Fund	-	1 154 500	-	-	-	13.2%	-	-	-	-	-
Small Enterprise Finance Agency: Blended finance	-	11 000	425 118	362 501	-	9.1%	367 628	366 853	383 288	1.9%	16.1%
Small Enterprise Finance Agency: Township and Rural Entrepreneurship Fund	-	-	1 058 761	903 325	-	22.4%	909 422	945 669	987 236	3.0%	40.7%
<b>Non-profit institutions</b>											
<b>Current</b>	-	1 238	5 414	-	-	0.1%	-	-	-	-	-
Various institutions: Craft customised sector programme	-	1 238	5 414	-	-	0.1%	-	-	-	-	-
<b>Public corporations and private enterprises</b>											
<b>Other transfers to private enterprises</b>											
<b>Current</b>	443 584	69 858	65 135	95 126	-40.1%	7.7%	89 482	93 270	97 240	0.7%	4.1%
Various institutions: National informal business upliftment scheme	58 914	-	-	-	-100.0%	0.7%	-	-	-	-	-
Various institutions: Product markets	-	-	30 065	78 254	-	1.2%	77 786	81 049	84 471	2.6%	3.5%
Various institutions: Black business supplier development programme	286 126	28 831	20 000	-	-100.0%	3.8%	-	-	-	-	-
Various institutions: Craft customised sector programme	10 560	9 903	2 050	11 622	3.2%	0.4%	11 696	12 221	12 769	3.2%	0.5%
Various institutions: Cooperatives incentive scheme	87 984	31 124	-	-	-100.0%	1.4%	-	-	-	-	-
Various institutions: Cooperatives development support programme	-	-	13 020	5 250	-	0.2%	-	-	-	-100.0%	0.1%
<b>Total</b>	<b>2 025 730</b>	<b>2 061 632</b>	<b>2 397 585</b>	<b>2 275 401</b>	<b>4.0%</b>	<b>100.0%</b>	<b>2 226 364</b>	<b>2 304 238</b>	<b>2 406 461</b>	<b>1.9%</b>	<b>100.0%</b>

## Personnel information

**Table 36.4 Vote personnel numbers and cost by salary level and programme<sup>1</sup>**

Programmes		Number of posts estimated for 31 March 2023	Number and cost <sup>2</sup> of personnel posts filled/planned for on funded establishment										Average growth rate (%)	Average: Salary level/ Total (%)						
1. Administration			Actual		Revised estimate		Medium-term expenditure estimate													
2. Sector and Market Development		Number of funded posts	Number of posts additional to the establishment	2021/22		2022/23		2023/24		2024/25		2025/26		2022/23 - 2025/26						
3. Development Finance				Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number		Cost	Unit cost				
4. Enterprise Development																				
<b>Small Business Development</b>		<b>218</b>	<b>6</b>	<b>197</b>	<b>138.4</b>	<b>0.7</b>	<b>235</b>	<b>159.8</b>	<b>0.7</b>	<b>330</b>	<b>225.1</b>	<b>0.7</b>	<b>353</b>	<b>251.6</b>	<b>0.7</b>	<b>360</b>	<b>262.8</b>	<b>0.7</b>	<b>15.3%</b>	<b>100.0%</b>
1 – 6		35	2	33	8.5	0.3	47	12.8	0.3	55	14.8	0.3	57	16.7	0.3	56	16.6	0.3	6.2%	16.8%
7 – 10		88	1	77	38.3	0.5	100	52.5	0.5	158	81.4	0.5	174	93.6	0.5	173	94.2	0.5	19.9%	47.4%
11 – 12		50	1	48	48.2	1.0	43	44.0	1.0	56	54.4	1.0	66	69.0	1.1	70	73.1	1.0	18.0%	18.3%
13 – 16		42	2	36	37.7	1.0	42	44.5	1.0	59	68.4	1.2	54	67.4	1.3	59	73.8	1.3	11.6%	16.7%
Other		3	-	3	5.8	1.9	3	6.1	2.0	3	6.2	2.1	2	5.0	2.5	2	5.0	2.5	-12.6%	0.8%
<b>Programme</b>		<b>218</b>	<b>6</b>	<b>197</b>	<b>138.4</b>	<b>0.7</b>	<b>235</b>	<b>159.8</b>	<b>0.7</b>	<b>330</b>	<b>225.1</b>	<b>0.7</b>	<b>353</b>	<b>251.6</b>	<b>0.7</b>	<b>360</b>	<b>262.8</b>	<b>0.7</b>	<b>15.3%</b>	<b>100.0%</b>
Programme 1		110	6	104	64.8	0.6	134	84.9	0.6	159	95.8	0.6	168	103.9	0.6	171	108.5	0.6	8.6%	49.4%
Programme 2		33	-	27	24.1	0.9	24	21.5	0.9	45	38.8	0.9	50	42.8	0.8	53	44.7	0.8	30.8%	13.5%
Programme 3		27	-	21	21.6	1.0	35	30.7	0.9	41	35.0	0.8	40	40.7	1.0	39	42.5	1.1	4.3%	12.2%
Programme 4		48	-	45	27.9	0.6	43	22.8	0.5	84	55.5	0.7	95	64.2	0.7	96	67.0	0.7	31.0%	24.9%

1. Data has been provided by the department and may not necessarily reconcile with official government personnel data.

2. Rand million.

## Departmental receipts

Table 36.5 Departmental receipts by economic classification

	Audited outcome			Adjusted estimate	Revised estimate	Average growth rate (%)	Average: Receipt item/ Total (%)	Medium-term receipts estimate			Average growth rate (%)	Average: Receipt item/ Total (%)
	2019/20	2020/21	2021/22					2022/23	2019/20 - 2022/23	2023/24		
R thousand												
<b>Departmental receipts</b>	<b>23 257</b>	<b>300</b>	<b>144</b>	<b>129</b>	<b>129</b>	<b>-82.3%</b>	<b>100.0%</b>	<b>120</b>	<b>130</b>	<b>150</b>	<b>5.2%</b>	<b>100.0%</b>
Sales of goods and services produced by department	56	58	56	121	121	29.3%	1.2%	120	130	150	7.4%	98.5%
Sales by market establishments	24	24	56	101	101	61.4%	0.9%	120	130	150	14.1%	94.7%
of which:												
Parking	24	24	56	101	101	61.4%	0.9%	120	130	150	14.1%	94.7%
Other sales	32	34	-	20	20	-14.5%	0.4%	-	-	-	-100.0%	3.8%
of which:												
commission received on the deduction of insurance/premiums from employees' salaries	32	34	-	20	20	-14.5%	0.4%	-	-	-	-100.0%	3.8%
Transfers received	23 028	-	-	-	-	-100.0%	96.6%	-	-	-	-	-
Interest, dividends and rent on land	9	3	3	8	8	-3.9%	0.1%	-	-	-	-100.0%	1.5%
Interest	9	3	3	8	8	-3.9%	0.1%	-	-	-	-100.0%	1.5%
Sales of capital assets	145	121	-	-	-	-100.0%	1.1%	-	-	-	-	-
Transactions in financial assets and liabilities	19	118	85	-	-	-100.0%	0.9%	-	-	-	-	-
<b>Total</b>	<b>23 257</b>	<b>300</b>	<b>144</b>	<b>129</b>	<b>129</b>	<b>-82.3%</b>	<b>100.0%</b>	<b>120</b>	<b>130</b>	<b>150</b>	<b>5.2%</b>	<b>100.0%</b>

## Programme 1: Administration

### Programme purpose

Provide strategic leadership, management and support services to the department.

### Expenditure trends and estimates

Table 36.6 Administration expenditure trends and estimates by subprogramme and economic classification

Subprogramme	Audited outcome			Adjusted appropriation	Average growth rate (%)	Average: Expenditure/ Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/ Total (%)
	2019/20	2020/21	2021/22				2022/23	2019/20 - 2022/23	2023/24		
R million											
Ministry	19.1	19.3	25.5	39.3	27.2%	24.3%	29.2	29.6	30.9	-7.7%	22.6%
Departmental Management	27.7	19.1	27.8	32.8	5.7%	25.4%	34.6	40.0	41.7	8.4%	26.1%
Corporate Services	39.0	37.7	27.8	31.7	-6.6%	32.1%	46.4	49.2	51.4	17.5%	31.3%
Financial Management	15.9	18.8	18.1	24.1	14.9%	18.2%	28.1	30.2	31.6	9.4%	20.0%
<b>Total</b>	<b>101.7</b>	<b>94.9</b>	<b>99.2</b>	<b>127.9</b>	<b>7.9%</b>	<b>100.0%</b>	<b>138.4</b>	<b>149.0</b>	<b>155.6</b>	<b>6.8%</b>	<b>100.0%</b>
Change to 2022 Budget estimate				1.1			2.1	2.0	2.1		
<b>Economic classification</b>											
<b>Current payments</b>	<b>100.2</b>	<b>93.4</b>	<b>96.3</b>	<b>125.0</b>	<b>7.6%</b>	<b>97.9%</b>	<b>135.5</b>	<b>145.9</b>	<b>152.4</b>	<b>6.8%</b>	<b>97.9%</b>
Compensation of employees	58.4	56.7	64.8	84.9	13.3%	62.5%	95.8	103.9	108.5	8.5%	68.9%
Goods and services	41.8	36.8	31.5	40.1	-1.4%	35.4%	39.7	42.0	43.9	3.1%	29.0%
of which:											
Advertising	0.3	0.1	0.2	1.4	60.4%	0.5%	2.1	2.2	2.3	19.5%	1.4%
Audit costs: External	3.2	3.4	4.8	3.6	3.9%	3.5%	4.8	5.0	5.3	13.0%	3.3%
Bursaries: Employees	0.4	0.6	0.3	0.7	20.7%	0.5%	1.8	1.8	2.0	39.4%	1.1%
Operating leases	21.6	22.9	11.9	13.0	-15.6%	16.4%	13.6	14.7	15.3	5.7%	9.9%
Property payments	-	0.6	0.5	1.5	-	0.6%	2.7	2.8	2.9	25.1%	1.7%
Travel and subsistence	7.6	5.3	7.8	11.9	16.1%	7.7%	8.2	8.6	8.9	-9.0%	6.6%
Interest and rent on land	-	-	0.0	-	-	-	-	-	-	-	-
Transfers and subsidies	0.4	0.3	0.6	0.1	-39.5%	0.3%	-	-	-	-100.0%	-
Households	0.4	0.3	0.6	0.1	-39.5%	0.3%	-	-	-	-100.0%	-
Payments for capital assets	1.1	1.2	2.3	2.8	37.6%	1.7%	2.9	3.1	3.2	4.4%	2.1%
Machinery and equipment	1.1	1.2	2.2	2.8	37.6%	1.7%	2.9	3.1	3.2	4.4%	2.1%
Software and other intangible assets	-	-	0.0	-	-	-	-	-	-	-	-
Payments for financial assets	-	-	0.0	-	-	-	-	-	-	-	-
<b>Total</b>	<b>101.7</b>	<b>94.9</b>	<b>99.2</b>	<b>127.9</b>	<b>7.9%</b>	<b>100.0%</b>	<b>138.4</b>	<b>149.0</b>	<b>155.6</b>	<b>6.8%</b>	<b>100.0%</b>
Proportion of total programme expenditure to vote expenditure	4.6%	4.2%	3.8%	5.0%	-	-	5.4%	5.5%	5.5%	-	-

## Personnel information

**Table 36.7 Administration personnel numbers and cost by salary level<sup>1</sup>**

Number of posts estimated for 31 March 2023			Number and cost <sup>2</sup> of personnel posts filled/planned for on funded establishment											Average growth rate (%)	Average: Salary level/ Total (%)				
Number of funded posts	Number of posts additional to the establishment		Actual			Revised estimate			Medium-term expenditure estimate										
			2021/22			2022/23			2023/24		2024/25		2025/26		2022/23 - 2025/26				
Administration			Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost		
Salary level	110	6	104	64.8	0.6	134	84.9	0.6	159	95.8	0.6	168	103.9	0.6	171	108.5	0.6	8.6%	100.0%
1 – 6	26	2	27	6.4	0.2	35	8.6	0.2	38	9.2	0.2	38	9.6	0.3	38	9.9	0.3	3.1%	23.5%
7 – 10	36	1	31	14.5	0.5	41	19.9	0.5	63	30.4	0.5	75	38.2	0.5	75	39.0	0.5	22.3%	40.2%
11 – 12	26	1	25	20.1	0.8	28	23.9	0.9	30	25.4	0.8	32	28.6	0.9	32	29.0	0.9	4.4%	19.3%
13 – 16	19	2	18	18.0	1.0	27	26.4	1.0	25	24.6	1.0	21	22.5	1.1	24	25.6	1.1	-3.9%	15.4%
Other	3	–	3	5.8	1.9	3	6.1	2.0	3	6.2	2.1	2	5.0	2.5	2	5.0	2.5	-12.6%	1.6%

1. Data has been provided by the department and may not necessarily reconcile with official government personnel data.

2. Rand million.

## Programme 2: Sector and Market Development

### Programme purpose

Facilitate and increase access to markets for small, medium and micro enterprises through business information, product development support and value chain integration.

### Objectives

- Direct thought leadership in the sector by providing evidence-based business information to relevant stakeholders on an ongoing basis.
- Contribute to greater economic activity on an ongoing basis by reducing the administrative and regulatory burden of doing business for SMMEs.
- Facilitate the growth of SMMEs on an ongoing basis by providing domestic and international market support services to SMMEs.
- Stimulate economic growth by supporting the entry and growth of SMMEs in prioritised and designated sectors of the economy on an ongoing basis.

### Subprogrammes

- *Sector and Market Development Management* provides leadership to the programme, and supports the entry into and growth of SMMEs in prioritised and designated sectors of the economy.
- *Business Intelligence and Knowledge Management* provides evidence-based business information to direct thought leadership in the sector.
- *Ease of Doing Business* reduces the administrative and regulatory burden of doing business for SMMEs.
- *Access to Market Support* provides domestic and international market support services to SMMEs.

### Expenditure trends and estimates

**Table 36.8 Sector and Market Development expenditure trends and estimates by subprogramme and economic classification**

Subprogramme	Audited outcome			Adjusted appropriation	Average growth rate (%)	Average: Expenditure/ Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/ Total (%)
	2019/20	2020/21	2021/22				2022/23	2023/24	2024/25		
R million											
Sector and Market Development Management	–	–	0.8	0.5	–	0.4%	5.7	5.9	6.1	132.5%	2.8%
Business Intelligence and Knowledge Management	21.2	17.2	14.3	15.2	-10.4%	19.3%	23.8	25.1	26.2	19.8%	14.0%
Ease of Doing Business	7.7	3.5	7.6	9.7	8.2%	8.1%	6.2	7.4	7.8	-7.1%	4.8%
Access to Market Support	77.2	13.5	67.8	95.2	7.3%	72.2%	128.1	138.9	144.1	14.8%	78.4%
<b>Total</b>	<b>106.1</b>	<b>34.2</b>	<b>90.4</b>	<b>120.7</b>	<b>4.4%</b>	<b>100.0%</b>	<b>163.8</b>	<b>177.3</b>	<b>184.3</b>	<b>15.1%</b>	<b>100.0%</b>
Change to 2022 Budget estimate				(10.7)			25.8	30.7	31.0		



**Table 36.8 Sector and Market Development expenditure trends and estimates by subprogramme and economic classification (continued)**

Economic classification	Audited outcome			Adjusted appropriation	Average growth rate (%)	Average: Expenditure/Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/Total (%)
	2019/20	2020/21	2021/22				2022/23	2023/24	2024/25		
R million											
<b>Current payments</b>	<b>44.5</b>	<b>32.1</b>	<b>59.6</b>	<b>41.2</b>	<b>-2.6%</b>	<b>50.5%</b>	<b>84.6</b>	<b>94.9</b>	<b>98.3</b>	<b>33.7%</b>	<b>49.4%</b>
Compensation of employees	34.2	22.9	24.1	21.5	-14.4%	29.2%	38.8	42.8	44.7	27.7%	22.9%
Goods and services	10.3	9.2	35.5	19.7	24.2%	21.3%	45.8	52.0	53.6	39.6%	26.5%
<i>of which:</i>											
Computer services	1.7	6.0	6.9	6.7	58.8%	6.0%	6.2	6.5	6.8	0.4%	4.1%
Consultants: Business and advisory services	2.2	0.2	0.1	4.4	25.2%	2.0%	8.1	6.4	6.7	15.2%	4.0%
Contractors	0.0	–	1.8	–	-100.0%	0.5%	–	2.4	2.5	–	0.8%
Travel and subsistence	4.9	1.3	6.5	7.4	14.9%	5.7%	28.6	33.3	33.9	66.2%	16.0%
Operating payments	0.4	0.2	0.1	0.4	-1.8%	0.3%	0.4	0.4	0.4	1.1%	0.3%
Venues and facilities	0.2	0.0	1.4	0.0	-63.3%	0.5%	2.0	2.3	2.5	492.7%	1.1%
<b>Transfers and subsidies</b>	<b>58.9</b>	<b>0.2</b>	<b>30.2</b>	<b>78.3</b>	<b>9.9%</b>	<b>47.7%</b>	<b>77.8</b>	<b>81.0</b>	<b>84.5</b>	<b>2.6%</b>	<b>49.8%</b>
Public corporations and private enterprises	58.9	–	30.1	78.3	9.9%	47.6%	77.8	81.0	84.5	2.6%	49.8%
Households	–	0.2	0.2	–	–	0.1%	–	–	–	–	–
<b>Payments for capital assets</b>	<b>2.7</b>	<b>1.9</b>	<b>0.6</b>	<b>1.3</b>	<b>-21.5%</b>	<b>1.8%</b>	<b>1.4</b>	<b>1.4</b>	<b>1.5</b>	<b>4.5%</b>	<b>0.9%</b>
Machinery and equipment	2.7	1.9	0.6	1.3	-21.5%	1.8%	1.4	1.4	1.5	4.5%	0.9%
<b>Total</b>	<b>106.1</b>	<b>34.2</b>	<b>90.4</b>	<b>120.7</b>	<b>4.4%</b>	<b>100.0%</b>	<b>163.8</b>	<b>177.3</b>	<b>184.3</b>	<b>15.1%</b>	<b>100.0%</b>
<b>Proportion of total programme expenditure to vote expenditure</b>	<b>4.8%</b>	<b>1.5%</b>	<b>3.5%</b>	<b>4.8%</b>	<b>–</b>	<b>–</b>	<b>6.4%</b>	<b>6.6%</b>	<b>6.6%</b>	<b>–</b>	<b>–</b>
<b>Details of transfers and subsidies</b>											
<b>Households</b>											
<b>Social benefits</b>											
<b>Current</b>	–	<b>0.2</b>	<b>0.2</b>	–	–	<b>0.1%</b>	–	–	–	–	–
Employee social benefits	–	0.2	0.2	–	–	0.1%	–	–	–	–	–
<b>Households</b>											
<b>Other transfers to households</b>											
<b>Current</b>	–	–	<b>0.0</b>	–	–	–	–	–	–	–	–
Employee social benefits	–	–	0.0	–	–	–	–	–	–	–	–
<b>Public corporations and private enterprises</b>											
<b>Private enterprises</b>											
<b>Other transfers to private enterprises</b>											
<b>Current</b>	<b>58.9</b>	–	<b>30.1</b>	<b>78.3</b>	<b>9.9%</b>	<b>47.6%</b>	<b>77.8</b>	<b>81.0</b>	<b>84.5</b>	<b>2.6%</b>	<b>49.8%</b>
Various institutions: National informal business upliftment scheme	58.9	–	–	–	-100.0%	16.8%	–	–	–	–	–
Various institutions: Product markets	–	–	30.1	78.3	–	30.8%	77.8	81.0	84.5	2.6%	49.8%

## Personnel information

**Table 36.9 Sector and Market Development personnel numbers and cost by salary level<sup>1</sup>**

Sector and Market Development	Number of posts estimated for 31 March 2023		Number and cost <sup>2</sup> of personnel posts filled/planned for on funded establishment												Average growth rate (%)	Average: Salary level/Total (%)			
	Number of funded posts	Number of posts additional to the establishment	Actual			Revised estimate			Medium-term expenditure estimate										
			2021/22	2022/23	2023/24	2024/25	2025/26	2022/23 - 2025/26											
			Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost		
Salary level	33	–	27	24.1	0.9	24	21.5	0.9	45	38.8	0.9	50	42.8	0.8	53	44.7	0.8	30.8%	100.0%
1–6	5	–	3	1.0	0.3	3	1.0	0.3	6	1.9	0.3	6	2.0	0.3	6	2.0	0.3	22.2%	12.2%
7–10	9	–	8	3.6	0.5	7	3.4	0.5	15	7.3	0.5	18	9.5	0.5	20	10.8	0.5	41.9%	34.8%
11–12	10	–	9	8.0	0.9	6	5.6	0.9	13	11.6	0.9	17	15.8	0.9	18	16.1	0.9	43.0%	31.1%
13–16	9	–	8	11.6	1.4	7	11.4	1.5	12	18.0	1.6	9	15.6	1.6	9	15.8	1.7	8.5%	22.0%

1. Data has been provided by the department and may not necessarily reconcile with official government personnel data.

2. Rand million.

## Programme 3: Development Finance

### Programme purpose

Expand access to finance for small, medium and micro enterprises and cooperatives through innovative service offerings.

## Objectives

- Improve the financial viability and sustainability of SMMEs and their capacity to contribute to economic growth and job creation on an ongoing basis by:
  - managing the creation of enabling financial support structures for SMMEs and the coordination of SMME funding across government
  - managing the design of blended financial support initiatives for SMMEs
  - managing the provision of business assurance strategies for SMMEs.

## Subprogrammes

- *Development Finance Management* provides leadership to the programme, and supports the entry into and growth of SMMEs in prioritised and designated sectors of the economy.
- *Model Funding Collaboration* creates enabling financial support structures for SMMEs.
- *Blended Finance* designs blended financial support initiatives for SMMEs.
- *Business Viability* provides business assurance strategies for SMMEs.

## Expenditure trends and estimates

**Table 36.10 Development Finance expenditure trends and estimates by subprogramme and economic classification**

Subprogramme	Audited outcome			Adjusted appropriation	Average growth rate (%)		Medium-term expenditure estimate			Average growth rate (%)	
	2019/20	2020/21	2021/22		2019/20	2022/23	2023/24	2024/25	2025/26	2022/23	2025/26
R million											
Development Finance Management	–	3.8	1.3	0.4	–	0.1%	2.4	2.4	2.5	78.9%	0.1%
Model Funding Collaboration	2.2	2.6	7.0	10.2	67.0%	0.4%	4.3	6.8	7.1	-11.6%	0.5%
Blended Finance	1 093.3	1 241.8	1 532.4	1 293.7	5.8%	98.6%	1 322.2	1 361.8	1 421.1	3.2%	98.0%
Business Viability	10.6	11.1	10.9	12.8	6.5%	0.9%	20.7	20.6	21.5	19.1%	1.4%
<b>Total</b>	<b>1 106.1</b>	<b>1 259.3</b>	<b>1 551.6</b>	<b>1 317.1</b>	<b>6.0%</b>	<b>100.0%</b>	<b>1 349.6</b>	<b>1 391.6</b>	<b>1 452.2</b>	<b>3.3%</b>	<b>100.0%</b>
Change to 2022				(53.5)			0.8	(4.7)	(6.6)		
Budget estimate											
<b>Economic classification</b>											
<b>Current payments</b>	<b>21.0</b>	<b>22.0</b>	<b>23.3</b>	<b>34.0</b>	<b>17.4%</b>	<b>1.9%</b>	<b>60.4</b>	<b>66.4</b>	<b>68.5</b>	<b>26.3%</b>	<b>4.2%</b>
Compensation of employees	16.6	20.0	21.6	30.7	22.8%	1.7%	35.0	40.7	42.5	11.5%	2.7%
Goods and services	4.4	2.1	1.7	3.4	-8.9%	0.2%	25.4	25.7	25.9	97.8%	1.5%
<i>of which:</i>											
<i>Administrative fees</i>	0.2	0.1	0.0	0.1	-40.6%	–	0.2	0.2	0.2	53.8%	–
<i>Communication</i>	0.1	0.5	0.3	0.1	-13.5%	–	0.2	0.2	0.2	30.0%	–
<i>Legal services</i>	0.6	0.3	0.2	0.5	-7.2%	–	1.6	1.6	1.7	50.4%	0.1%
<i>Fleet services (including government motor transport)</i>	0.2	0.0	0.1	0.2	8.2%	–	0.1	0.1	0.1	-28.1%	–
<i>Inventory: Other supplies</i>	–	–	–	–	–	–	20.0	20.0	20.0	–	1.1%
<i>Travel and subsistence</i>	3.1	1.1	1.0	2.5	-7.4%	0.1%	3.4	3.5	3.7	14.6%	0.2%
<b>Transfers and subsidies</b>	<b>1 084.7</b>	<b>1 236.6</b>	<b>1 528.1</b>	<b>1 282.7</b>	<b>5.7%</b>	<b>98.1%</b>	<b>1 288.7</b>	<b>1 324.7</b>	<b>1 383.3</b>	<b>2.5%</b>	<b>95.8%</b>
Departmental agencies and accounts	–	–	3.5	–	–	0.1%	–	–	–	–	–
Public corporations and private enterprises	1 084.7	1 235.4	1 518.9	1 282.7	5.7%	97.9%	1 288.7	1 324.7	1 383.3	2.5%	95.8%
Non-profit institutions	–	1.2	5.4	–	–	0.1%	–	–	–	–	–
Households	0.0	0.0	0.3	–	-100.0%	–	–	–	–	–	–
<b>Payments for capital assets</b>	<b>0.4</b>	<b>0.7</b>	<b>0.2</b>	<b>0.4</b>	<b>3.5%</b>	<b>–</b>	<b>0.4</b>	<b>0.5</b>	<b>0.5</b>	<b>4.5%</b>	<b>–</b>
Machinery and equipment	0.4	0.7	0.2	0.4	3.5%	–	0.4	0.5	0.5	4.5%	–
<b>Total</b>	<b>1 106.1</b>	<b>1 259.3</b>	<b>1 551.6</b>	<b>1 317.1</b>	<b>6.0%</b>	<b>100.0%</b>	<b>1 349.6</b>	<b>1 391.6</b>	<b>1 452.2</b>	<b>3.3%</b>	<b>100.0%</b>
<b>Proportion of total programme expenditure to vote expenditure</b>	<b>49.6%</b>	<b>56.0%</b>	<b>59.4%</b>	<b>52.0%</b>	<b>–</b>	<b>–</b>	<b>52.4%</b>	<b>51.7%</b>	<b>51.7%</b>	<b>–</b>	<b>–</b>

**Table 36.10 Development Finance expenditure trends and estimates by subprogramme and economic classification (continued)**

Details of transfers and subsidies				Adjusted appropriation	Average growth rate (%)	Average: Expenditure/ Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/ Total (%)
Audited outcome			2022/23				2019/20	2022/23	2023/24		
R million	2019/20	2020/21	2021/22								
<b>Households</b>											
<b>Social benefits</b>											
<b>Current</b>	0.0	0.0	0.3	-	-100.0%	-	-	-	-	-	-
Employee social benefits	0.0	0.0	0.3	-	-100.0%	-	-	-	-	-	-
<b>Departmental agencies and accounts</b>											
<b>Departmental agencies (non-business entities)</b>											
<b>Current</b>	-	-	3.5	-	-	0.1%	-	-	-	-	-
Various institutions: Craft customised sector programme	-	-	3.5	-	-	0.1%	-	-	-	-	-
<b>Public corporations and private enterprises</b>											
<b>Public corporations</b>											
<b>Other transfers to public corporations</b>											
<b>Current</b>	700.0	1 165.5	1 483.9	1 265.8	21.8%	88.2%	1 277.1	1 312.5	1 370.5	2.7%	94.8%
Small Enterprise Finance Agency: Township Entrepreneurship Fund	700.0	-	-	-	-100.0%	13.4%	-	-	-	-	-
Small Enterprise Finance Agency: COVID-19 Emergency Relief Fund	-	1 154.5	-	-	-	22.1%	-	-	-	-	-
Small Enterprise Finance Agency: Blended finance	-	11.0	425.1	362.5	-	15.3%	367.6	366.9	383.3	1.9%	26.9%
Small Enterprise Finance Agency: Township and Rural Entrepreneurship Fund	-	-	1 058.8	903.3	-	37.5%	909.4	945.7	987.2	3.0%	68.0%
<b>Private enterprises</b>											
<b>Other transfers to private enterprises</b>											
<b>Current</b>	384.7	69.9	35.1	16.9	-64.7%	9.7%	11.7	12.2	12.8	-8.9%	1.0%
Various institutions: Black business supplier development programme	286.1	28.8	20.0	-	-100.0%	6.4%	-	-	-	-	-
Various institutions: Craft customised sector programme	10.6	9.9	2.1	11.6	3.2%	0.7%	11.7	12.2	12.8	3.2%	0.9%
Various institutions: Cooperatives incentive scheme	88.0	31.1	-	-	-100.0%	2.3%	-	-	-	-	-
Various institutions: Cooperatives development support programme	-	-	13.0	5.3	-	0.3%	-	-	-	-100.0%	0.1%
<b>Non-profit institutions</b>											
<b>Current</b>	-	1.2	5.4	-	-	0.1%	-	-	-	-	-
Various institutions: Craft customised sector programme	-	1.2	5.4	-	-	0.1%	-	-	-	-	-

## Personnel information

**Table 36.11 Development Finance personnel numbers and cost by salary level<sup>1</sup>**

Development Finance	Number of posts estimated for 31 March 2023		Number and cost <sup>2</sup> of personnel posts filled/planned for on funded establishment												Average growth rate (%)	Average: Salary level/ Total (%)			
	Number of funded posts	Number of posts additional to the establishment	Actual			Revised estimate			Medium-term expenditure estimate										
			2021/22	Unit cost		2022/23	Unit cost		2023/24		Unit cost		2024/25				Unit cost		2025/26
Salary level	27	-	21	21.6	1.0	35	30.7	0.9	41	35.0	0.8	40	40.7	1.0	39	42.5	1.1	4.3%	100.0%
1-6	-	-	-	-	-	3	1.1	0.4	5	1.6	0.3	8	2.8	0.4	8	2.9	0.4	36.5%	14.7%
7-10	18	-	15	8.3	0.5	24	14.5	0.6	26	15.5	0.6	17	10.6	0.6	13	8.4	0.6	-18.4%	51.2%
11-12	4	-	4	11.0	2.9	6	12.4	2.1	8	14.0	1.8	11	20.3	1.9	12	21.5	1.8	26.8%	23.2%
13-16	5	-	2	2.3	1.2	2	2.7	1.3	3	3.9	1.3	5	7.0	1.4	7	9.7	1.4	51.8%	10.9%

1. Data has been provided by the department and may not necessarily reconcile with official government personnel data.

2. Rand million.

## Programme 4: Enterprise Development

### Programme purpose

Oversee the promotion of an ecosystem that enhances entrepreneurship and the establishment, growth and sustainability of small businesses, and coordinate business development support interventions across various spheres of government.

## Objectives

- Drive the transformation of the economy on an ongoing basis by creating a conducive business environment for township, village and rural economies, and informal businesses.
- Advance the competitiveness of SMMEs on an ongoing basis by adopting an integrated approach to the implementation of the district development model.
- Drive the transformation of the economy on an ongoing basis by formulating policy instruments and conducting advocacy work aimed at including SMMEs in the mainstream economy.

## Subprogrammes

- *Enterprise Development Management* provides leadership to the programme, oversees the execution of enterprise development programmes, and coordinates the provision of infrastructure to encourage and support the development of entrepreneurs.
- *Enterprise and Supplier Development* drives the transformation of the economy through the formulation of policy instruments and advocacy work aimed at including SMMEs in the mainstream economy.
- *SMME Competitiveness* works with municipalities through their integrated development plans to develop, enhance and implement enterprise development programmes that are geared towards improved local economic development.

## Expenditure trends and estimates

**Table 36.12 Enterprise Development expenditure trends and estimates by subprogramme and economic classification**

Subprogramme	Audited outcome			Adjusted appropriation 2022/23	Average growth rate (%) 2019/20 - 2022/23	Average Expenditure/ Total (%) 2022/23	Medium-term expenditure estimate			Average growth rate (%) 2022/23 - 2025/26	Average Expenditure/ Total (%) 2022/23 - 2025/26
	2019/20	2020/21	2021/22				2023/24	2024/25	2025/26		
R million											
Enterprise Development Management	–	2.0	5.8	0.2	–	0.2%	2.4	2.4	2.5	147.3%	0.2%
Enterprise and Supplier Development	898.2	848.2	856.8	926.9	1.1%	97.7%	885.2	928.9	973.2	1.6%	95.7%
SMME Competitiveness	16.8	10.5	9.4	40.1	33.8%	2.1%	35.4	41.1	42.9	2.3%	4.1%
<b>Total</b>	<b>914.9</b>	<b>860.7</b>	<b>872.0</b>	<b>967.1</b>	<b>1.9%</b>	<b>100.0%</b>	<b>922.9</b>	<b>972.3</b>	<b>1 018.6</b>	<b>1.7%</b>	<b>100.0%</b>
Change to 2022 Budget estimate				33.0			(23.8)	(23.1)	(21.5)		
<b>Economic classification</b>											
<b>Current payments</b>	<b>33.1</b>	<b>36.1</b>	<b>33.2</b>	<b>52.6</b>	<b>16.7%</b>	<b>4.3%</b>	<b>62.9</b>	<b>73.7</b>	<b>79.6</b>	<b>14.8%</b>	<b>6.9%</b>
Compensation of employees	27.9	35.4	27.9	22.8	-6.5%	3.2%	55.5	64.2	67.0	43.3%	5.4%
Goods and services	5.2	0.7	5.3	29.8	78.7%	1.1%	7.4	9.5	12.6	-24.9%	1.5%
of which:											
Administrative fees	0.1	0.0	0.1	0.1	21.0%	–	0.1	0.1	0.1	-11.8%	–
Catering: Departmental activities	0.1	0.0	–	0.4	58.5%	–	0.1	0.1	0.1	-42.0%	–
Computer services	1.9	–	–	0.3	-47.1%	0.1%	0.4	0.4	0.4	11.7%	–
Consultants: Business and advisory services	0.3	–	0.3	0.1	-47.2%	–	5.0	7.1	10.1	482.0%	0.6%
Travel and subsistence	2.2	0.4	1.9	3.5	16.5%	0.2%	1.0	1.1	1.1	-31.3%	0.2%
Venues and facilities	0.3	0.0	2.2	–	-100.0%	0.1%	0.7	0.7	0.8	–	0.1%
<b>Transfers and subsidies</b>	<b>881.8</b>	<b>824.5</b>	<b>838.6</b>	<b>914.4</b>	<b>1.2%</b>	<b>95.7%</b>	<b>859.8</b>	<b>898.4</b>	<b>938.7</b>	<b>0.9%</b>	<b>93.1%</b>
Departmental agencies and accounts	881.8	824.5	838.5	914.4	1.2%	95.7%	859.8	898.4	938.7	0.9%	93.1%
Households	–	0.0	0.1	–	–	–	–	–	–	–	–
<b>Payments for capital assets</b>	<b>0.1</b>	<b>0.1</b>	<b>0.2</b>	<b>0.2</b>	<b>44.7%</b>	<b>–</b>	<b>0.2</b>	<b>0.2</b>	<b>0.2</b>	<b>4.7%</b>	<b>–</b>
Machinery and equipment	0.1	0.1	0.2	0.2	44.7%	–	0.2	0.2	0.2	4.7%	–
<b>Total</b>	<b>914.9</b>	<b>860.7</b>	<b>872.0</b>	<b>967.1</b>	<b>1.9%</b>	<b>100.0%</b>	<b>922.9</b>	<b>972.3</b>	<b>1 018.6</b>	<b>1.7%</b>	<b>100.0%</b>
<b>Proportion of total programme expenditure to vote expenditure</b>	<b>41.1%</b>	<b>38.3%</b>	<b>33.4%</b>	<b>38.2%</b>	<b>–</b>	<b>–</b>	<b>35.8%</b>	<b>36.1%</b>	<b>36.2%</b>	<b>–</b>	<b>–</b>
<b>Details of transfers and subsidies</b>											
<b>Households</b>											
<b>Social benefits</b>											
<b>Current</b>	<b>–</b>	<b>0.0</b>	<b>0.1</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>	<b>–</b>
Employee social benefits	–	0.0	0.1	–	–	–	–	–	–	–	–
<b>Departmental agencies and accounts</b>											
<b>Departmental agencies (non-business entities)</b>											
<b>Current</b>	<b>881.8</b>	<b>824.5</b>	<b>838.5</b>	<b>914.4</b>	<b>1.2%</b>	<b>95.7%</b>	<b>859.8</b>	<b>898.4</b>	<b>938.7</b>	<b>0.9%</b>	<b>93.1%</b>
Small Enterprise Development Agency	680.1	650.0	666.1	738.8	2.8%	75.7%	683.1	713.8	745.7	0.3%	74.2%
Small Enterprise Development Agency: Technology programme	152.3	158.4	156.5	159.4	1.5%	17.3%	160.5	167.7	175.2	3.2%	17.1%
Small Enterprise Development Agency: Capacity-building programme	15.4	16.1	15.9	16.2	1.6%	1.8%	16.3	17.0	17.8	3.2%	1.7%
Small Enterprise Development Agency: National gazelles programme	34.0	–	–	–	-100.0%	0.9%	–	–	–	–	–

## Personnel information

**Table 36.13 Enterprise Development personnel numbers and cost by salary level<sup>1</sup>**

Number of posts estimated for 31 March 2023		Number and cost <sup>2</sup> of personnel posts filled/planned for on funded establishment															Average growth rate (%)	Average: Salary level/ Total (%)	
Number of funded posts	Number of posts additional to the establishment	Actual			Revised estimate			Medium-term expenditure estimate											
		2021/22			2022/23			2023/24			2024/25			2025/26			2022/23 - 2025/26		
		Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost			
<b>Enterprise Development</b>																			
<b>Salary level</b>	<b>48</b>	-	<b>45</b>	<b>27.9</b>	<b>0.6</b>	<b>43</b>	<b>22.8</b>	<b>0.5</b>	<b>84</b>	<b>55.5</b>	<b>0.7</b>	<b>95</b>	<b>64.2</b>	<b>0.7</b>	<b>96</b>	<b>67.0</b>	<b>0.7</b>	<b>31.0%</b>	<b>100.0%</b>
1 – 6	4	-	3	1.1	0.4	6	2.1	0.4	6	2.1	0.4	6	2.2	0.4	4	1.8	0.4	-8.7%	6.9%
7 – 10	25	-	23	11.9	0.5	28	14.6	0.5	54	28.1	0.5	64	35.3	0.5	64	36.0	0.6	32.1%	66.4%
11 – 12	10	-	11	9.1	0.8	3	2.0	0.7	5	3.4	0.7	6	4.3	0.7	9	6.5	0.7	44.2%	7.2%
13 – 16	9	-	8	5.8	0.7	6	4.0	0.7	19	22.0	1.2	18	22.4	1.2	18	22.7	1.2	45.4%	19.4%

1. Data has been provided by the department and may not necessarily reconcile with official government personnel data.

2. Rand million.

## Entity

### Small Enterprise Development Agency

#### Selected performance indicators

**Table 36.14 Small Enterprise Development Agency performance indicators by programme/objective/activity and related priority**

Indicator	Programme/Objective/Activity	MTSF priority	Audited performance			Estimated performance	MTEF targets		
			2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
Number of SMMEs and cooperatives reached through entrepreneurship awareness sessions per year	Township, rural and informal business	Priority 2: Economic transformation and job creation	- <sup>1</sup>	- <sup>1</sup>	18 000	20 000	20 000	26 250	27 563
Number of township and rural businesses supported per year	Township, rural and informal business		- <sup>1</sup>	- <sup>1</sup>	28 000	16 000	18 000	20 000	21 333
Percentage implementation of the ecosystem development plan per year	Township, rural and informal business		- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	40%	70%	100%	- <sup>2</sup>
Number of SMMEs and cooperatives supported to participate in local markets per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	2 500	2 000	2 500	3 000	3 500
Number of SMMEs and cooperatives supported to be international market-ready per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	1 000	1 000	500	550	600
Number of SMMEs and cooperatives supported through trade missions per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	500	550	600
Number of SMMEs and cooperatives assisted through incubation programmes per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	3 269	2 500	2 800	3 000	3 200
Number of SMMEs and cooperatives assisted through the technological transfer assistance programme per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	70	80	80	90

**Table 36.14 Small Enterprise Development Agency performance indicators by programme/objective/activity and related priority (continued)**

Indicator	Programme/Objective/Activity	MTSF priority	Audited performance			Estimated performance	MTEF targets		
			2019/20	2020/21	2021/22	2022/23	2023/24	2024/25	2025/26
Number of SMMEs and cooperatives assisted with quality assurance per year	Business competitiveness and viability	Priority 2: Economic transformation and job creation	- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	2 000	2 000	2 500	3 000
Number of SMMEs and cooperatives assisted with productivity improvement per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	3 820	2 500	2 500	3 000	3 500
Number of SMMEs and cooperatives per year with a minimum turnover increase of 5 per cent	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	450	1 000	1 200	1 400
Number of jobs created per year	Business competitiveness and viability		- <sup>1</sup>	2 292	5 176	4 000	4 500	5 000	5 500
Number of jobs sustained per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	- <sup>1</sup>	6 000	8 000	10 000	12 000
Number of SMMEs and cooperatives supported with training, mentorship and coaching per year	Business competitiveness and viability		- <sup>1</sup>	- <sup>1</sup>	5 000	20 000	20 500	21 000	21 500

1. No historical data available.

2. Indicator discontinued.

### Entity overview

The Small Enterprise Development Agency was established in 2004 in terms of the National Small Business Amendment Act (2004). It is mandated to implement the government's small business strategy, design and implement a standard and common national delivery network for the development of small enterprises, and integrate government-funded small enterprise support agencies across all spheres of government.

Over the medium term, the agency will continue to promote business competitiveness, viability and localisation, with a particular focus on the development of township, rural and informal businesses and start-ups by facilitating the establishment of a targeted 250 business incubators over the period ahead. This will be funded by allocations amounting to R503.3 million over the medium term and complemented by private-sector funding.

Over the MTEF period, the agency plans to help 9 000 SMMEs and cooperatives become competitive in local markets, and create 15 000 jobs within the SMME ecosystem. To achieve these targets, expenditure is expected to decrease at an average annual rate of 2.2 per cent, from R1 billion in 2022/23 to R943.7 million in 2025/26, mainly as a result of the high baseline in 2022/23 due to the receipt of relief funding for the floods in KwaZulu-Natal.

The agency expects to derive 97.3 per cent (R2.7 billion) of its revenue over the medium term through transfers from the department. Revenue is expected to decrease in line with expenditure.

### Programmes/Objectives/Activities

**Table 36.15 Small Enterprise Development Agency expenditure trends and estimates by programme/objective/activity**

	Audited outcome			Revised estimate	Average growth rate (%)	Average: Expenditure/Total (%)	Medium-term expenditure estimate			Average growth rate (%)	Average: Expenditure/Total (%)
	2019/20	2020/21	2021/22				2022/23	2023/24	2024/25		
R million					2019/20 - 2022/23					2022/23 - 2025/26	
Administration	168.6	167.3	182.6	199.4	5.8%	19.1%	208.6	217.3	227.4	4.5%	23.0%
Township, rural and informal business	473.7	409.9	524.8	569.1	6.3%	52.0%	452.5	473.2	495.9	-4.5%	53.4%
Business competitiveness and viability	273.8	171.4	456.1	238.9	-4.4%	28.9%	203.7	213.0	220.5	-2.6%	23.6%
<b>Total</b>	<b>916.1</b>	<b>748.7</b>	<b>1 163.5</b>	<b>1 007.5</b>	<b>3.2%</b>	<b>100.0%</b>	<b>864.8</b>	<b>903.4</b>	<b>943.7</b>	<b>-2.2%</b>	<b>100.0%</b>

**Statements of financial performance, cash flow and financial position****Table 36.16 Small Enterprise Development Agency statements of financial performance, cash flow and financial position**

Statement of financial performance				Revised estimate	Average growth rate (%)		Medium-term expenditure estimate			Average growth rate (%)	
R million	Audited outcome				2019/20	2022/23	2023/24	2024/25	2025/26	2022/23	2025/26
<b>Revenue</b>											
Non-tax revenue	135.0	120.3	119.5	91.3	-12.2%	12.6%	5.0	5.0	5.0	-62.0%	2.7%
Other non-tax revenue	135.0	120.3	119.5	91.3	-12.2%	12.6%	5.0	5.0	5.0	-62.0%	2.7%
Transfers received	817.4	747.4	782.8	916.2	3.9%	87.4%	859.8	898.4	938.7	0.8%	97.3%
<b>Total revenue</b>	<b>952.4</b>	<b>867.7</b>	<b>902.2</b>	<b>1 007.5</b>	<b>1.9%</b>	<b>100.0%</b>	<b>864.8</b>	<b>903.4</b>	<b>943.7</b>	<b>-2.2%</b>	<b>100.0%</b>
<b>Expenses</b>											
Current expenses	916.1	748.7	1 163.5	1 007.5	3.2%	100.0%	864.8	903.4	943.7	-2.2%	100.0%
Compensation of employees	367.4	335.3	376.7	375.5	0.7%	38.6%	397.7	417.6	438.4	5.3%	44.0%
Goods and services	534.4	400.8	773.6	616.1	4.9%	59.9%	452.3	470.4	489.2	-7.4%	54.3%
Depreciation	14.3	12.5	13.2	15.8	3.3%	1.5%	14.9	15.5	16.1	0.6%	1.7%
Interest, dividends and rent on land	0.0	0.0	-	-	-100.0%	-	-	-	-	-	-
<b>Total expenses</b>	<b>916.1</b>	<b>748.7</b>	<b>1 163.5</b>	<b>1 007.5</b>	<b>3.2%</b>	<b>100.0%</b>	<b>864.8</b>	<b>903.4</b>	<b>943.7</b>	<b>-2.2%</b>	<b>100.0%</b>
<b>Surplus/(Deficit)</b>	<b>36.3</b>	<b>119.1</b>	<b>(261.2)</b>	<b>-</b>	<b>-100.0%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Cash flow statement</b>											
<b>Cash flow from operating activities</b>	<b>(11.0)</b>	<b>163.5</b>	<b>(132.6)</b>	<b>15.8</b>	<b>-213.0%</b>	<b>100.0%</b>	<b>14.9</b>	<b>15.5</b>	<b>16.1</b>	<b>0.6%</b>	<b>100.0%</b>
<b>Receipts</b>											
Non-tax receipts	13.1	11.3	11.0	10.0	-8.6%	1.2%	5.0	5.0	5.0	-20.6%	0.7%
Other tax receipts	13.1	11.3	11.0	10.0	-8.6%	1.2%	5.0	5.0	5.0	-20.6%	0.7%
Transfers received	916.7	844.6	782.8	916.2	-	93.1%	859.8	898.4	938.7	0.8%	97.3%
Financial transactions in assets and liabilities	1.7	18.2	111.2	81.3	260.2%	5.7%	-	-	-	-100.0%	2.0%
<b>Total receipts</b>	<b>931.6</b>	<b>874.0</b>	<b>905.0</b>	<b>1 007.5</b>	<b>2.6%</b>	<b>100.0%</b>	<b>864.8</b>	<b>903.4</b>	<b>943.7</b>	<b>-2.2%</b>	<b>100.0%</b>
<b>Payment</b>											
Current payments	942.5	710.5	1 037.6	991.7	1.7%	100.0%	850.0	888.0	927.6	-2.2%	100.0%
Compensation of employees	367.4	335.3	376.7	375.5	0.7%	40.1%	397.7	417.6	438.4	5.3%	44.7%
Goods and services	575.1	375.2	660.9	616.1	2.3%	59.9%	452.3	470.4	489.2	-7.4%	55.3%
Interest and rent on land	0.0	0.0	-	-	-100.0%	-	-	-	-	-	-
<b>Total payments</b>	<b>942.5</b>	<b>710.5</b>	<b>1 037.6</b>	<b>991.7</b>	<b>1.7%</b>	<b>100.0%</b>	<b>850.0</b>	<b>888.0</b>	<b>927.6</b>	<b>-2.2%</b>	<b>100.0%</b>
<b>Net cash flow from investing activities</b>	<b>(14.6)</b>	<b>(24.0)</b>	<b>(21.3)</b>	<b>(1.4)</b>	<b>-54.7%</b>	<b>100.0%</b>	<b>(14.9)</b>	<b>(15.5)</b>	<b>(16.1)</b>	<b>128.0%</b>	<b>100.0%</b>
Acquisition of property, plant, equipment and intangible assets	(15.1)	(24.2)	(18.3)	(1.4)	-55.1%	97.5%	(14.9)	(15.5)	(16.1)	128.0%	100.0%
Acquisition of software and other intangible assets	-	-	(3.3)	-	-	3.8%	-	-	-	-	-
Proceeds from the sale of property, plant, equipment and intangible assets	0.4	0.2	0.3	-	-100.0%	-1.3%	-	-	-	-	-
<b>Net cash flow from financing activities</b>	<b>(31.5)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-100.0%</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
Other flows from financing activities	(31.5)	-	-	-	-100.0%	-	-	-	-	-	-
<b>Net increase/(decrease) in cash and cash equivalents</b>	<b>(57.0)</b>	<b>139.5</b>	<b>(153.9)</b>	<b>14.4</b>	<b>-163.3%</b>	<b>0.2%</b>	<b>0.0</b>	<b>(0.0)</b>	<b>(0.0)</b>	<b>-106.6%</b>	<b>0.4%</b>
<b>Statement of financial position</b>											
Carrying value of assets	39.5	50.9	58.6	49.6	7.9%	20.6%	61.2	72.9	84.5	19.5%	46.3%
<i>of which:</i>											
Acquisition of assets	(15.1)	(24.2)	(18.3)	(1.4)	-55.1%	100.0%	(14.9)	(15.5)	(16.1)	128.0%	100.0%
Inventory	0.3	0.3	0.2	0.3	2.3%	0.1%	0.4	0.5	0.5	15.2%	0.3%
Receivables and prepayments	34.1	27.8	25.0	23.5	-11.6%	11.1%	6.0	6.0	6.0	-36.8%	7.2%
Cash and cash equivalents	204.0	343.5	189.6	68.7	-30.4%	68.1%	65.7	65.7	65.7	-1.5%	46.2%
<b>Total assets</b>	<b>277.9</b>	<b>422.6</b>	<b>273.5</b>	<b>142.1</b>	<b>-20.0%</b>	<b>100.0%</b>	<b>133.3</b>	<b>145.0</b>	<b>156.7</b>	<b>3.3%</b>	<b>100.0%</b>
Accumulated surplus/(deficit)	128.8	247.9	(13.4)	15.0	-51.2%	27.7%	15.0	15.0	15.0	-	10.4%
Trade and other payables	115.5	141.1	258.7	127.1	3.3%	64.7%	118.3	130.0	141.7	3.7%	89.6%
Provisions	33.6	33.6	28.1	-	-100.0%	7.6%	-	-	-	-	-
<b>Total equity and liabilities</b>	<b>277.9</b>	<b>422.6</b>	<b>273.5</b>	<b>142.1</b>	<b>-20.0%</b>	<b>100.0%</b>	<b>133.3</b>	<b>145.0</b>	<b>156.7</b>	<b>3.3%</b>	<b>100.0%</b>

**Personnel information****Table 36.17 Small Enterprise Development Agency personnel numbers and cost by salary level**

Number of posts estimated for 31 March 2023		Number and cost <sup>1</sup> of personnel posts filled/planned for on funded establishment															Average growth rate of personnel posts (%)	Average: Salary level/ Total (%)	
Number of funded posts	Number of posts on approved establishment	Actual			Revised estimate			Medium-term expenditure estimate											2022/23 - 2025/26
		2021/22			2022/23			2023/24			2024/25			2025/26					
		Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost	Number	Cost	Unit cost			
Small Enterprise Development Agency	883	883	780	376.7	0.5	718	375.5	0.5	718	397.7	0.6	718	417.6	0.6	718	438.4	0.6	-	100.0%
Salary level	883	883	780	376.7	0.5	718	375.5	0.5	718	397.7	0.6	718	417.6	0.6	718	438.4	0.6	-	100.0%
1 – 6	331	331	294	51.9	0.2	242	56.4	0.2	242	59.7	0.2	242	62.7	0.3	242	65.9	0.3	-	33.7%
7 – 10	472	472	406	232.7	0.6	411	242.0	0.6	411	256.2	0.6	411	269.0	0.7	411	282.5	0.7	-	57.2%
11 – 12	62	62	62	65.5	1.1	46	47.5	1.0	46	50.3	1.1	46	52.8	1.1	46	55.5	1.2	-	6.4%
13 – 16	18	18	18	26.6	1.5	19	29.7	1.6	19	31.4	1.7	19	33.0	1.7	19	34.6	1.8	-	2.6%

1. Rand million.