ANNEXURE B

RT68-2021_RA

APPOINTMENT OF CONTRACTOR FOR THE PROVISION OF FINANCE AND ADMINISTRATION OF SUBSIDISED VEHICLES FOR A PERIOD OF FIVE (5) YEARS

STATISTICS PROVIDED TO ASSIST THE BIDDERS IN THE COMPILATION OF THEIR BIDS

1. RELEVANT STATISTICS AND ESTIMATED QUANTITIES

1.1 Please note that these statistics must be utilized for the sole purpose of preparation for this bid and that it is only a guideline in terms of the volumes of this contract. The State does not guarantee that the number of vehicles in the fleet at the time of implementation will be the same as indicated in this document. It is merely an estimate to be used in the compilation of the bids.

1.2 The State does not and shall not guarantee the fleet size or any other statistics provided as part of this bid as contracted by the State.

1.3 The Service provider is required to obtain knowledge of the State's business principles and accordingly assist with the optimization of its fleet. Consequently, the Service provider will be contractually required throughout the contract period to provide recommendations to optimally manage the fleet size and cost.

1.4 Below are the statistics provided to assist bidders in the compilation of their bids:

No	Application Status	Number
1	Financed Deals	3721
2	Cancelled Deals	1597
3	Declined Deals	551
4	Work in Progress	1405
TOTAL		**7277**

END