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National Treasury
REPUBLIC OF SOUTH AFRICA

PRICE OFFERED FOR AWARDED SYSTEMS AND SERVICE PROVIDERS

Bid Number:	**RT25-2016**
Bid Description:	**The appointment of service providers for an Integrated Financial Management and Internal Control System for Local Government for the period 1 June 2016 to 31 May 2019**
Validity Expiring Date:	**20-Aug-16**
Scenario Description:	**HIGHEST POINTS AND TO SPECIFICATION**

1. MUNICIPAL CATEGORY A : ONSITE SOLUTIONS											
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**RESPONSE FIELD**	**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Munsoft**		**Vesta Technical Services (Pty) Ltd**		**Sebata Municipal Solutions (Pty) Ltd**		**Sage Pastel (Sage South Africa (Pty) Ltd**	
1	System Name (Brand Name)	SAMRAS (Bytes)		Munsoft		Vesta		Sebata		Sage Evolution	
2	Hardware requirement	R 1 237 412.00	R 1 248 266.49	R 798 000.00	R 805 000.00	R 7 788 150.00	R 7 856 467.11	R 7 271 801.31	R 7 335 589.04	R 5 666 176.00	R 5 715 879.30
3	Once off License fee	R 11 815 747.00	R 11 919 393.90	R 11 787 447.24	R 11 890 845.90	R 10 314 014.64	R 10 404 488.45	R 4 814 530.65	R 4 856 763.38	R 29 008 621.00	R 29 263 082.59
4	Annual maintenance fee - Year 1	R 2 891 202.00	R 2 916 563.42	R 2 993 766.54	R 3 020 027.65	R 5 150 059.11	R 5 195 235.07	R -	R -	R 4 048 382.00	R 4 083 894.12
5	Annual maintenance fee - Year 2	R 3 064 675.00	R 3 091 558.11	R 3 394 236.20	R 3 424 010.20	R 5 667 833.33	R 5 717 551.17	R -	R -	R 10 503 765.00	R 10 595 903.29
6	Annual maintenance fee - Year 3	R 3 248 559.00	R 3 277 055.13	R 3 725 802.27	R 3 758 484.75	R 6 128 069.17	R 6 181 824.17	R -	R -	R 11 313 867.00	R 11 413 111.45
7	Annual service fee - Year 1	R 314 441.00	R 317 199.25	R 3 130 440.00	R 3 157 900.00	R 5 057 650.50	R 5 102 015.86	R 3 305 430.65	R 3 334 425.66	R 4 420 455.00	R 4 459 230.92
8	Annual service fee - Year 2	R 375 028.00	R 378 317.72	R 3 442 390.00	R 3 472 586.40	R 5 671 771.53	R 5 721 523.92	R 3 635 973.72	R 3 667 868.22	R 4 707 292.00	R 4 748 584.04
9	Annual service fee - Year 3	R 397 530.00	R 401 017.11	R 3 785 468.80	R 3 818 674.67	R 6 227 367.83	R 6 281 993.86	R 3 999 571.09	R 4 034 655.04	R 5 013 500.00	R 5 057 478.07
10	After implementation - Year 1	R 418 169.00	R 421 837.15	R 781 584.00	R 788 440.00	R 2 855 881.80	R 2 880 933.39	R 3 777 287.00	R 3 810 421.10	R 1 066 197.00	R 1 075 549.61
11	After implementation - Year 2	R 658 556.00	R 664 332.81	R 809 874.00	R 816 978.16	R 2 158 995.11	R 2 177 933.67	R 4 155 015.60	R 4 191 463.11	R 1 014 975.00	R 1 023 878.29
12	After implementation - Year 3	R 698 069.00	R 704 192.41	R 840 956.00	R 848 332.81	R 2 153 341.57	R 2 172 230.53	R 4 570 517.36	R 4 610 609.62	R 983 365.00	R 991 991.01
13	Status assessment cost	R 302 430.00	R 305 082.89	R 488 934.60	R 493 223.50	R 1 212 445.12	R 1 223 080.60	R 8 507 247.27	R 8 581 872.25	R 853 927.00	R 861 417.59
14	Change management cost	R 1 538 488.00	R 1 551 983.51	R 945 846.60	R 954 143.50	R 2 821 883.62	R 2 846 636.99	R 2 446 284.96	R 2 467 743.60	R 2 267 317.00	R 2 287 205.75
15	Requirement assessment	R 223 111.00	R 225 068.11	R 519 942.60	R 524 503.50	R 521 261.23	R 525 833.70	R 16 724 609.31	R 16 871 316.41	R 2 023 467.00	R 2 041 216.71
16	Customise and setup	R 2 540 225.00	R 2 562 507.68	R 3 186 716.10	R 3 214 669.75	R 5 656 823.40	R 5 706 444.65	R 20 841 386.27	R 21 024 205.45	R 9 344 674.00	R 9 426 644.82
17	Testing	R 743 853.00	R 750 378.03	R 550 802.40	R 555 634.00	R 398 019.31	R 401 510.71	R 9 051 329.36	R 9 130 726.99	R 2 329 736.00	R 2 350 172.28
18	Training	R 2 809 191.00	R 2 833 833.03	R 2 401 590.64	R 2 422 657.22	R 4 225 248.27	R 4 262 311.86	R 6 827 551.20	R 6 887 442.00	R 6 045 943.00	R 6 098 977.59
19	Hand-holding	R 1 048 320.00	R 1 057 515.79	R 1 724 341.20	R 1 739 467.00	R 2 141 504.90	R 2 160 290.03	R 3 306 456.00	R 3 335 460.00	R 4 383 345.00	R 4 421 795.39
TOTAL COST (Onsite)		**R 34 325 006.00**	**R 34 626 102.54**	**R 45 308 139.19**	**R 45 705 579.01**	**R 76 150 320.45**	**R 76 818 305.72**	**R 103 234 991.75**	**R 104 140 561.85**	**R 104 995 004.00**	**R 105 916 012.81**
Points: Lowest Price = 90		90.00		61.20		-19.67		-90.68		-95.30	
Points: Tender Level (BBBEE)		9		0		10		3		4	
TOTAL POINTS/ PASS OVER		**99.00**		**61.20**		**-9.67**		**-87.68**		**-91.30**	

2. MUNICIPAL CATEGORY A : HOSTED SOLUTION									
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Vesta Technical Services (Pty) Ltd**		**Sebata Municipal Solutions (Pty) Ltd**		**Sage Pastel (Sage South Africa (Pty) Ltd**	
1	System Name (Brand Name)	SAMRAS (Bytes)		Vesta		Sebata		Sage Evolution	
2	Hardware requirement	R 61 048.00	R 61 583.51	R 7 788 150.00	R 10 210 264.65	R 6 480 903.93	R 6 537 753.97	R 2 394 000.00	R 2 415 000.00
3	Once off License fee	R 5 991 521.00	R 6 044 078.20	R 10 314 014.64	R 13 521 673.19	R 3 304 873.65	R 3 333 863.77	R 29 008 621.00	R 29 263 082.59
4	Annual maintenance fee - Year 1	R 2 820 189.00	R 2 844 927.50	R 5 150 059.11	R 6 751 727.50	R -	R -	R 5 454 668.00	R 5 502 515.96
5	Annual maintenance fee - Year 2	R 2 989 742.00	R 3 015 967.81	R 5 667 833.33	R 7 430 529.50	R -	R -	R 11 994 429.00	R 12 099 643.29
6	Annual maintenance fee - Year 3	R 3 169 543.00	R 3 197 346.01	R 6 128 069.17	R 8 033 898.69	R -	R -	R 12 893 970.00	R 13 007 075.00
7	Annual service fee - Year 1	R 2 518 001.00	R 2 540 088.73	R 5 057 650.50	R 6 630 579.81	R 3 086 400.00	R 3 113 473.68	R 4 420 455.00	R 4 459 230.92
8	Annual service fee - Year 2	R 2 710 802.00	R 2 734 580.96	R 5 671 771.53	R 7 435 692.48	R 3 395 040.00	R 3 424 821.05	R 4 707 292.00	R 4 748 584.04
9	Annual service fee - Year 3	R 2 873 449.00	R 2 898 654.69	R 6 227 367.83	R 8 164 079.22	R 3 734 544.00	R 3 767 303.16	R 5 013 500.00	R 5 057 478.07
10	After implementation - Year 1	R 418 169.00	R 421 837.15	R 2 855 881.80	R 3 744 061.04	R 2 534 689.00	R 2 556 923.11	R 1 066 197.00	R 1 075 549.61
11	After implementation - Year 2	R 658 556.00	R 664 332.81	R 2 158 995.11	R 2 830 442.59	R 2 788 158.60	R 2 812 616.13	R 1 014 975.00	R 1 023 878.29
12	After implementation - Year 3	R 698 069.00	R 704 192.41	R 2 153 341.57	R 2 823 030.79	R 3 066 973.76	R 3 093 877.04	R 983 365.00	R 991 991.01
13	Status assessment cost	R 302 430.00	R 305 082.89	R 1 212 445.12	R 1 589 515.55	R 8 488 466.82	R 8 562 927.06	R 853 927.00	R 861 417.59
14	Change management cost	R 1 538 488.00	R 1 551 983.51	R 2 821 883.62	R 3 699 489.43	R 2 446 284.96	R 2 467 743.60	R 2 267 317.00	R 2 287 205.75
15	Requirement assessment	R 223 111.00	R 225 068.11	R 521 261.23	R 683 373.47	R 16 718 307.03	R 16 864 958.84	R 2 023 467.00	R 2 041 216.71
16	Customise and setup	R 2 539 801.00	R 2 562 079.96	R 5 656 823.40	R 7 416 095.47	R 20 841 386.27	R 21 024 205.45	R 9 344 674.00	R 9 426 644.82
17	Testing	R 743 648.00	R 750 171.23	R 398 019.31	R 521 803.32	R 9 032 601.64	R 9 111 834.99	R 2 329 736.00	R 2 350 172.28
18	Training	R 2 809 191.00	R 2 833 833.03	R 4 225 248.27	R 5 539 300.49	R 6 827 551.20	R 6 887 442.00	R 6 045 943.00	R 6 098 977.59
19	Hand-holding	R 1 048 320.00	R 1 057 515.79	R 2 141 504.90	R 2 807 512.92	R 3 306 456.00	R 3 335 460.00	R 4 383 345.00	R 4 421 795.39
TOTAL COST		**R 34 114 078.00**	**R 34 413 324.30**	**R 76 150 320.45**	**R 99 833 070.11**	**R 96 052 636.86**	**R 96 895 203.85**	**R 106 199 881.00**	**R 107 131 458.90**
Points: Lowest Price = 90		90.00		-20.90		-73.41		-100.18	
Points: Tender Level (BBBEE)		9		10		3		4	
TOTAL POINTS/ PASS OVER		**99.00**		**-10.90**		**-70.41**		**-96.18**	

3. MUNICIPAL CATEGORY B1 : ONSITE SOLUTIONS									
		Prices at 14% VAT (OLD)		Prices at 14% VAT (NEW)		Prices at 14% VAT (OLD)		Prices at 14% VAT (NEW)	
NO.	**DESCRIPTION**	**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**				**Munsoft**			
1	System Name (Brand Name)	SAMRAS (Bytes)				Munsoft			
2	Hardware requirement	R	1 237 412.00	R	1 248 266.49	R	798 000.00	R	805 000.00
3	Once off License fee	R	6 587 684.00	R	6 645 470.70	R	7 324 861.60	R	7 389 114.77
4	Annual maintenance fee - Year 1	R	1 353 400.00	R	1 365 271.93	R	1 465 981.86	R	1 478 841.35
5	Annual maintenance fee - Year 2	R	1 434 600.00	R	1 447 184.21	R	1 724 650.54	R	1 739 779.05
6	Annual maintenance fee - Year 3	R	1 520 682.00	R	1 534 021.32	R	1 883 147.23	R	1 899 666.07
7	Annual service fee - Year 1	R	313 520.00	R	316 270.18	R	2 839 033.20	R	2 863 937.00
8	Annual service fee - Year 2	R	373 580.00	R	376 857.02	R	3 120 944.20	R	3 148 320.90
9	Annual service fee - Year 3	R	395 995.00	R	399 468.64	R	3 431 224.06	R	3 461 322.52
10	After implementation - Year 1	R	401 101.00	R	404 619.43	R	515 917.26	R	520 442.85
11	After implementation - Year 2	R	631 675.00	R	637 216.01	R	547 845.00	R	552 650.66
12	After implementation - Year 3	R	669 577.00	R	675 450.48	R	569 886.80	R	574 885.81
13	Status assessment cost	R	291 563.00	R	294 120.57	R	215 072.40	R	216 959.00
14	Change management cost	R	1 030 304.00	R	1 039 341.75	R	44 984.40	R	45 379.00
15	Requirement assessment	R	196 237.00	R	197 958.38	R	319 268.40	R	322 069.00
16	Customise and setup	R	2 401 642.00	R	2 422 709.04	R	1 687 566.30	R	1 702 369.51
17	Testing	R	656 825.00	R	662 586.62	R	331 660.20	R	334 569.50
18	Training	R	2 215 047.00	R	2 234 477.24	R	1 283 800.74	R	1 295 062.15
19	Hand-holding	R	1 048 320.00	R	1 057 515.79	R	908 523.00	R	916 492.50
TOTAL COST		**R**	**22 759 164.00**	**R**	**22 958 805.79**	**R**	**29 012 367.19**	**R**	**29 266 861.64**
Points: Lowest Price = 90		90.00				70.60			
Points: Tender Level (BBBEE)		9				0			
TOTAL POINTS/ PASS OVER		**99.00**				**70.60**			

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4. MUNICIPAL CATEGORY B1 : HOSTED SOLUTION					
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Sebata Municipal Solutions (Pty) Ltd**	
1	System Name (Brand Name)	SAMRAS (Bytes)		Sebata	
2	Hardware requirement	R 61 048.00	R 61 583.51	R 2 019 116.00	R 2 036 827.54
3	Once off License fee	R 2 724 339.00	R 2 748 236.71	R 960 860.00	R 969 288.60
4	Annual maintenance fee - Year 1	R 1 282 034.00	R 1 293 279.91	R -	R -
5	Annual maintenance fee - Year 2	R 1 358 951.00	R 1 370 871.62	R -	R -
6	Annual maintenance fee - Year 3	R 1 440 495.00	R 1 453 130.92	R -	R -
7	Annual service fee - Year 1	R 2 517 080.00	R 2 539 159.65	R 1 809 000.00	R 1 824 868.42
8	Annual service fee - Year 2	R 2 709 354.00	R 2 733 120.26	R 1 989 900.00	R 2 007 355.26
9	Annual service fee - Year 3	R 2 871 914.00	R 2 897 106.23	R 2 188 890.00	R 2 208 090.79
10	After implementation - Year 1	R 401 101.00	R 404 619.43	R 1 483 655.64	R 1 496 670.17
11	After implementation - Year 2	R 631 675.00	R 637 216.01	R 1 632 021.21	R 1 646 337.18
12	After implementation - Year 3	R 669 577.00	R 675 450.48	R 1 795 223.33	R 1 810 970.90
13	Status assessment cost	R 291 563.00	R 294 120.57	R 2 223 001.59	R 2 242 501.61
14	Change management cost	R 1 030 304.00	R 1 039 341.75	R 2 289 271.90	R 2 309 353.23
15	Requirement assessment	R 196 237.00	R 197 958.38	R 4 153 760.72	R 4 190 197.22
16	Customise and setup	R 2 390 967.00	R 2 411 940.39	R 3 554 382.56	R 3 585 561.36
17	Testing	R 653 716.00	R 659 450.35	R 3 398 571.39	R 3 428 383.42
18	Training	R 2 215 047.00	R 2 234 477.24	R 1 940 746.50	R 1 957 770.59
19	Hand-holding	R 1 048 320.00	R 1 057 515.79	R 326 951.00	R 329 818.99
TOTAL COST		**R 24 493 722.00**	**R 24 708 579.21**	**R 31 765 351.86**	**R 32 043 995.29**
Points: Lowest Price = 90		90.00		63	
Points: Tender Level (BBBEE)		9		3	
TOTAL POINTS/ PASS OVER		**99.00**		**66.28**	

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5. MUNICIPAL CATEGORY B2 : ONSITE SOLUTIONS									
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**CCG Systems (Pty) Ltd**		**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Vesta Technical Services (Pty) Ltd**		**Munsoft**	
1	System Name (Brand Name)	Sage software		SAMRAS (Bytes)		Vesta		Munsoft	
2	Hardware requirement	R 1 621 838.00	R 1 636 064.65	R 440 485.00	R 444 348.90	R 3 105 046.00	R 3 132 283.25	R 798 000.00	R 805 000.00
3	Once off License fee	R 2 800 000.00	R 2 824 561.40	R 4 070 532.00	R 4 106 238.42	R 1 949 930.25	R 1 967 034.90	R 3 288 748.38	R 3 317 597.05
4	Annual maintenance fee - Year 1	R 557 692.00	R 562 584.04	R 894 252.00	R 902 096.32	R 1 074 831.14	R 1 084 259.48	R 681 193.32	R 687 168.70
5	Annual maintenance fee - Year 2	R 1 212 431.00	R 1 223 066.36	R 947 904.00	R 956 218.95	R 1 233 778.89	R 1 244 601.51	R 852 708.20	R 860 188.10
6	Annual maintenance fee - Year 3	R 1 120 233.00	R 1 130 059.61	R 1 004 781.00	R 1 013 594.87	R 1 331 817.06	R 1 343 499.67	R 932 613.59	R 940 794.41
7	Annual service fee - Year 1	R 621 416.00	R 626 867.02	R 268 650.00	R 271 006.58	R 1 000 480.15	R 1 009 256.29	R 2 388 949.80	R 2 409 905.50
8	Annual service fee - Year 2	R 665 190.00	R 671 025.00	R 322 696.00	R 325 526.67	R 1 096 297.23	R 1 105 913.87	R 2 624 987.20	R 2 648 013.40
9	Annual service fee - Year 3	R 712 240.00	R 718 487.72	R 342 056.00	R 345 056.49	R 1 201 716.46	R 1 212 257.83	R 2 884 697.80	R 2 910 002.17
10	After implementation - Year 1	R 334 247.00	R 337 178.99	R 380 156.00	R 383 490.70	R 477 135.65	R 481 321.05	R 495 348.24	R 499 693.40
11	After implementation - Year 2	R 339 029.00	R 342 002.94	R 598 689.00	R 603 940.66	R 502 645.33	R 507 054.49	R 519 309.66	R 523 865.01
12	After implementation - Year 3	R 299 665.00	R 302 293.64	R 634 609.00	R 640 175.75	R 535 800.37	R 540 500.37	R 545 627.60	R 550 413.81
13	Status assessment cost	R 160 000.00	R 161 403.51	R 274 936.00	R 277 347.72	R 506 554.02	R 510 997.48	R 182 964.30	R 184 569.25
14	Change management cost	R 174 087.00	R 175 614.08	R 729 487.00	R 735 886.01	R 1 182 361.29	R 1 192 732.88	R 438 558.00	R 442 405.00
15	Requirement assessment	R 200 000.00	R 201 754.39	R 188 588.00	R 190 242.28	R 277 893.74	R 280 331.40	R 266 190.00	R 268 525.00
16	Customise and setup	R 2 400 000.00	R 2 421 052.63	R 2 346 250.00	R 2 366 831.14	R 2 375 491.65	R 2 396 329.30	R 1 304 245.50	R 1 315 686.25
17	Testing	R 306 987.00	R 309 679.87	R 617 588.00	R 623 005.44	R 164 546.94	R 165 990.33	R 272 653.80	R 275 045.50
18	Training	R 700 000.00	R 706 140.35	R 919 266.00	R 927 329.74	R 1 058 927.21	R 1 068 216.04	R 663 912.74	R 669 736.54
19	Hand-holding	R 515 755.00	R 520 279.17	R 1 051 178.00	R 1 060 398.86	R 1 047 299.82	R 1 056 486.66	R 1 059 003.00	R 1 068 292.50
TOTAL COST		**R 14 740 810.00**	**R 14 870 115.35**	**R 16 032 103.00**	**R 16 172 735.48**	**R 20 122 553.16**	**R 20 299 066.79**	**R 20 199 711.13**	**R 20 376 901.58**
Points: Lowest Price = 90		90.00		82.12		57.14		56.67	
Points: Tender Level (BBBEE)		5		9		10		0	
TOTAL POINTS/ PASS OVER		**95.00**		**91.12**		**67.14**		**56.67**	

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6. MUNICIPAL CATEGORY B2 : HOSTED SOLUTION

		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**CCG Systems (Pty) Ltd**		**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Vesta Technical Services (Pty) Ltd**	
1	System Name (Brand Name)	Sage software		SAMRAS (Bytes)		Vesta	
2	Hardware requirement	R 448 875.00	R 452 812.50	R 55 662.00	R 56 150.26	R 3 105 046.00	R 3 132 283.25
3	Once off License fee	R 2 800 000.00	R 2 824 561.40	R 3 165 024.00	R 3 192 787.37	R 1 949 930.25	R 1 967 034.90
4	Annual maintenance fee - Year 1	R 720 484.00	R 726 804.04	R 862 582.00	R 870 148.51	R 1 074 831.14	R 1 084 259.48
5	Annual maintenance fee - Year 2	R 1 384 991.00	R 1 397 140.04	R 914 334.00	R 922 354.47	R 1 233 778.89	R 1 244 601.51
6	Annual maintenance fee - Year 3	R 1 503 146.00	R 1 516 331.49	R 969 197.00	R 977 698.73	R 1 331 817.06	R 1 343 499.67
7	Annual service fee - Year 1	R 621 416.00	R 626 867.02	R 992 983.00	R 1 001 693.38	R 1 000 480.15	R 1 009 256.29
8	Annual service fee - Year 2	R 665 190.00	R 671 025.00	R 1 090 490.00	R 1 100 055.70	R 1 096 297.23	R 1 105 913.87
9	Annual service fee - Year 3	R 712 240.00	R 718 487.72	R 1 155 918.00	R 1 166 057.63	R 1 201 716.46	R 1 212 257.83
10	After implementation - Year 1	R 334 247.00	R 337 178.99	R 380 156.00	R 383 490.70	R 477 135.65	R 481 321.05
11	After implementation - Year 2	R 339 029.00	R 342 002.94	R 598 689.00	R 603 940.66	R 502 645.33	R 507 054.49
12	After implementation - Year 3	R 299 665.00	R 302 293.64	R 634 609.00	R 640 175.75	R 535 800.37	R 540 500.37
13	Status assessment cost	R 169 935.00	R 171 425.66	R 274 936.00	R 277 347.72	R 506 554.02	R 510 997.48
14	Change management cost	R 174 087.00	R 175 614.08	R 729 487.00	R 735 886.01	R 1 182 361.29	R 1 192 732.88
15	Requirement assessment	R 200 000.00	R 201 754.39	R 188 588.00	R 190 242.28	R 277 893.74	R 280 331.40
16	Customise and setup	R 2 400 000.00	R 2 421 052.63	R 2 346 250.00	R 2 366 831.14	R 2 375 491.65	R 2 396 329.30
17	Testing	R 306 987.00	R 309 679.87	R 620 461.00	R 625 903.64	R 164 546.94	R 165 990.33
18	Training	R 700 000.00	R 706 140.35	R 878 344.00	R 886 048.77	R 1 058 927.21	R 1 068 216.04
19	Hand-holding	R 515 755.00	R 520 279.17	R 1 051 178.00	R 1 060 398.86	R 1 047 299.82	R 1 056 486.66
TOTAL COST		**R 14 296 047.00**	**R 14 421 450.92**	**R 16 908 888.00**	**R 17 057 211.58**	**R 20 122 553.16**	**R 20 299 066.79**
Points: Lowest Price = 90		90.00		73.55		53.32	
Points: Tender Level (BBBEE)		5		9		10	
TOTAL POINTS/ PASS OVER		**95.00**		**82.55**		**63.32**	

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7. MUNICIPAL CATEGORY B3 : ONSITE SOLUTIONS							
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Vesta Technical Services (Pty) Ltd**		**Munsoft**	
1	System Name (Brand Name)	SAMRAS (Bytes)		Vesta		Munsoft	
2	Hardware requirement	R 440 485.00	R 444 348.90	R 1 195 147.50	R 1 205 631.25	R 798 000.00	R 805 000.00
3	Once off License fee	R 2 032 553.00	R 2 050 382.41	R 1 238 560.98	R 1 249 425.55	R 2 315 423.22	R 2 335 733.95
4	Annual maintenance fee - Year 1	R 320 758.00	R 323 571.67	R 514 913.79	R 519 430.58	R 417 328.92	R 420 989.70
5	Annual maintenance fee - Year 2	R 340 010.00	R 342 992.54	R 638 669.20	R 644 271.57	R 563 586.16	R 568 529.90
6	Annual maintenance fee - Year 3	R 360 408.00	R 363 569.47	R 692 486.11	R 698 560.55	R 616 175.73	R 621 580.78
7	Annual service fee - Year 1	R 256 374.00	R 258 622.89	R 565 084.61	R 570 041.49	R 1 760 348.10	R 1 775 789.75
8	Annual service fee - Year 2	R 303 362.00	R 306 023.07	R 620 025.69	R 625 464.51	R 1 932 779.20	R 1 949 733.40
9	Annual service fee - Year 3	R 321 562.00	R 324 382.72	R 681 209.23	R 687 184.75	R 2 123 274.70	R 2 141 899.92
10	After implementation - Year 1	R 341 386.00	R 344 380.61	R 233 396.66	R 235 444.00	R 242 307.00	R 244 432.50
11	After implementation - Year 2	R 537 633.00	R 542 349.08	R 237 618.20	R 239 702.57	R 249 134.22	R 251 319.61
12	After implementation - Year 3	R 569 889.00	R 574 888.03	R 257 566.86	R 259 826.21	R 256 611.38	R 258 862.36
13	Status assessment cost	R 152 749.00	R 154 088.90	R 246 904.67	R 249 070.50	R 86 129.28	R 86 884.80
14	Change management cost	R 310 368.00	R 313 090.53	R 540 145.75	R 544 883.87	R 268 762.98	R 271 120.55
15	Requirement assessment	R 119 782.00	R 120 832.72	R 152 904.63	R 154 245.90	R 141 994.98	R 143 240.55
16	Customise and setup	R 1 383 343.00	R 1 395 477.59	R 1 437 656.40	R 1 450 267.42	R 789 005.40	R 795 926.50
17	Testing	R 421 628.00	R 425 326.49	R 96 839.41	R 97 688.88	R 166 137.90	R 167 595.25
18	Training	R 687 143.00	R 693 170.57	R 602 285.97	R 607 569.18	R 347 351.24	R 350 398.18
19	Hand-holding	R 980 629.00	R 989 231.01	R 445 865.81	R 449 776.92	R 834 480.00	R 841 800.00
TOTAL COST		**R 9 880 062.00**	**R 9 966 729.21**	**R 10 397 281.47**	**R 10 488 485.69**	**R 13 908 830.41**	**R 14 030 837.70**
Points: Lowest Price = 90		90.00		85.29		53.30	
Points: Tender Level (BBBEE)		9		10		0	
TOTAL POINTS/ PASS OVER		**99.00**		**95.29**		**53.30**	

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8. MUNICIPAL CATEGORY B3 : HOSTED SOLUTION					
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Vesta Technical Services (Pty) Ltd**	
1	System Name (Brand Name)	SAMRAS (Bytes)		Vesta	
2	Hardware requirement	R 55 662.00	R 56 150.26	R 1 195 147.50	R 1 205 631.25
3	Once off License fee	R 614 310.00	R 619 698.68	R 1 238 560.98	R 1 249 425.55
4	Annual maintenance fee - Year 1	R 289 088.00	R 291 623.86	R 514 913.79	R 519 430.58
5	Annual maintenance fee - Year 2	R 306 440.00	R 309 128.07	R 638 669.20	R 644 271.57
6	Annual maintenance fee - Year 3	R 324 824.00	R 327 673.33	R 692 486.11	R 698 560.55
7	Annual service fee - Year 1	R 980 707.00	R 989 309.69	R 565 084.61	R 570 041.49
8	Annual service fee - Year 2	R 1 071 156.00	R 1 080 552.11	R 620 025.69	R 625 464.51
9	Annual service fee - Year 3	R 1 135 424.00	R 1 145 383.86	R 681 209.23	R 687 184.75
10	After implementation - Year 1	R 341 386.00	R 344 380.61	R 233 396.66	R 235 444.00
11	After implementation - Year 2	R 537 633.00	R 542 349.08	R 237 618.20	R 239 702.57
12	After implementation - Year 3	R 569 889.00	R 574 888.03	R 257 566.86	R 259 826.21
13	Status assessment cost	R 152 749.00	R 154 088.90	R 246 904.67	R 249 070.50
14	Change management cost	R 310 368.00	R 313 090.53	R 540 145.75	R 544 883.87
15	Requirement assessment	R 119 782.00	R 120 832.72	R 152 904.63	R 154 245.90
16	Customise and setup	R 1 383 343.00	R 1 395 477.59	R 1 437 656.40	R 1 450 267.42
17	Testing	R 421 628.00	R 425 326.49	R 96 839.41	R 97 688.88
18	Training	R 687 143.00	R 693 170.57	R 602 285.97	R 607 569.18
19	Hand-holding	R 980 629.00	R 989 231.01	R 445 865.81	R 449 776.92
TOTAL COST		**R 10 282 161.00**	**R 10 372 355.39**	**R 10 397 281.47**	**R 10 488 485.69**
Points: Lowest Price = 90		90.00		88.99	
Points: Tender Level (BBBEE)		9		10	
TOTAL POINTS/ PASS OVER		**99.00**		**98.99**	

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9. MUNICIPAL CATEGORY B4 : ONSITE SOLUTIONS

		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**Vesta Technical Services (Pty) Ltd**		**CCG Systems (Pty) Ltd**		**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**	
1	System Name (Brand Name)	Vesta		Sage software		SAMRAS (Bytes)	
2	Hardware requirement	R 514 960.00	R 519 477.19	R 276 909.00	R 279 338.03	R 440 485.00	R 444 348.90
3	Once off License fee	R 766 811.71	R 773 538.13	R 1 147 953.00	R 1 158 022.76	R 1 498 810.00	R 1 511 957.46
4	Annual maintenance fee - Year 1	R 307 820.50	R 310 520.68	R 287 665.00	R 290 188.38	R 163 772.00	R 165 208.60
5	Annual maintenance fee - Year 2	R 419 085.80	R 422 761.99	R 881 032.00	R 888 760.35	R 173 604.00	R 175 126.84
6	Annual maintenance fee - Year 3	R 454 801.30	R 458 790.79	R 940 765.00	R 949 017.32	R 184 022.00	R 185 636.23
7	Annual service fee - Year 1	R 322 860.47	R 325 692.58	R 283 118.00	R 285 601.49	R 252 065.00	R 254 276.10
8	Annual service fee - Year 2	R 353 655.35	R 356 757.59	R 304 914.00	R 307 588.68	R 298 794.00	R 301 415.00
9	Annual service fee - Year 3	R 388 242.67	R 391 648.31	R 328 496.00	R 331 377.54	R 316 720.00	R 319 498.25
10	After implementation - Year 1	R 164 299.92	R 165 741.15	R 189 882.00	R 191 547.63	R 341 386.00	R 344 380.61
11	After implementation - Year 2	R 176 977.29	R 178 529.72	R 142 869.00	R 144 122.24	R 537 633.00	R 542 349.08
12	After implementation - Year 3	R 191 465.33	R 193 144.85	R 121 400.00	R 122 464.91	R 569 889.00	R 574 888.03
13	Status assessment cost	R 161 874.63	R 163 294.58	R 81 063.00	R 81 774.08	R 112 261.00	R 113 245.75
14	Change management cost	R 385 884.37	R 389 269.32	R 121 495.00	R 122 560.75	R 143 582.00	R 144 841.49
15	Requirement assessment	R 116 411.08	R 117 432.23	R 91 059.00	R 91 857.76	R 95 501.00	R 96 338.73
16	Customise and setup	R 990 164.65	R 998 850.31	R 451 326.00	R 455 285.00	R 1 141 448.00	R 1 151 460.70
17	Testing	R 89 174.17	R 89 956.40	R 152 266.00	R 153 601.67	R 332 109.00	R 335 022.24
18	Training	R 580 875.24	R 585 970.63	R 431 344.00	R 435 127.72	R 636 930.00	R 642 517.11
19	Hand-holding	R 426 881.14	R 430 625.72	R 259 636.00	R 261 913.51	R 980 629.00	R 989 231.01
TOTAL COST		**R 6 812 245.63**	**R 6 872 002.17**	**R 6 493 192.00**	**R 6 550 149.82**	**R 8 219 640.00**	**R 8 291 742.11**
Points: Lowest Price = 90		85.58		90.00		66.07	
Points: Tender Level (BBBEE)		10		5		9	
TOTAL POINTS/ PASS OVER		**95.58**		**95.00**		**75.07**	

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10. MUNICIPAL CATEGORY B4 : HOSTED SOLUTION

		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**Vesta Technical Services (Pty) Ltd**		**CCG Systems (Pty) Ltd**		**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Sebata Municipal Solutions (Pty) Ltd**	
1	System Name (Brand Name)	Vesta		Sage software		SAMRAS (Bytes)		Sebata	
2	Hardware requirement	R 514 960.00	R 519 477.19	R 29 925.00	R 30 187.50	R 55 662.00	R 56 150.26	R 31 464.00	R 31 740.00
3	Once off License fee	R 766 811.71	R 773 538.13	R 1 251 725.61	R 1 262 705.66	R 280 728.00	R 283 190.53	R 259 702.65	R 261 980.74
4	Annual maintenance fee - Year 1	R 307 820.50	R 310 520.68	R 321 952.84	R 324 776.99	R 132 102.00	R 133 260.79	R -	R -
5	Annual maintenance fee - Year 2	R 419 085.80	R 422 761.99	R 920 187.94	R 928 259.76	R 140 034.00	R 141 262.37	R -	R -
6	Annual maintenance fee - Year 3	R 454 801.30	R 458 790.79	R 985 362.42	R 994 005.95	R 148 438.00	R 149 740.09	R -	R -
7	Annual service fee - Year 1	R 322 860.47	R 325 692.58	R 283 118.00	R 285 601.49	R 980 707.00	R 989 309.69	R 489 240.00	R 493 531.58
8	Annual service fee - Year 2	R 353 655.35	R 356 757.59	R 304 914.00	R 307 588.68	R 1 071 156.00	R 1 080 552.11	R 538 164.00	R 542 884.74
9	Annual service fee - Year 3	R 388 242.67	R 391 648.31	R 328 496.00	R 331 377.54	R 1 135 424.00	R 1 145 383.86	R 591 980.40	R 597 173.21
10	After implementation - Year 1	R 164 299.92	R 165 741.15	R 189 882.00	R 191 547.63	R 341 386.00	R 344 380.61	R 872 280.58	R 879 932.16
11	After implementation - Year 2	R 176 977.29	R 178 529.72	R 142 869.00	R 144 122.24	R 537 633.00	R 542 349.08	R 959 508.63	R 967 925.38
12	After implementation - Year 3	R 191 465.33	R 193 144.85	R 121 399.50	R 122 464.41	R 569 889.00	R 574 888.03	R 1 055 459.50	R 1 064 717.91
13	Status assessment cost	R 161 874.63	R 163 294.58	R 88 391.00	R 89 166.36	R 112 261.00	R 113 245.75	R 457 924.50	R 461 941.38
14	Change management cost	R 385 884.37	R 389 269.32	R 132 478.00	R 133 640.09	R 143 582.00	R 144 841.49	R 222 312.83	R 224 262.94
15	Requirement assessment	R 116 411.08	R 117 432.23	R 99 291.00	R 100 161.97	R 95 501.00	R 96 338.73	R 805 239.01	R 812 302.51
16	Customise and setup	R 990 164.65	R 998 850.31	R 492 125.00	R 496 441.89	R 1 141 448.00	R 1 151 460.70	R 507 718.01	R 512 171.67
17	Testing	R 89 174.17	R 89 956.40	R 166 031.00	R 167 487.41	R 332 109.00	R 335 022.24	R 670 541.02	R 676 422.96
18	Training	R 580 875.24	R 585 970.63	R 470 337.00	R 474 462.76	R 636 930.00	R 642 517.11	R 583 972.22	R 589 094.78
19	Hand-holding	R 426 881.14	R 430 625.72	R 283 107.00	R 285 590.39	R 980 629.00	R 989 231.01	R 1 039 680.00	R 1 048 800.00
TOTAL COST		**R 6 812 245.63**	**R 6 872 002.17**	**R 6 611 592.31**	**R 6 669 588.73**	**R 8 835 619.00**	**R 8 913 124.43**	**R 9 085 187.35**	**R 9 164 881.97**
Points: Lowest Price = 90		87.27		90.00		59.73		56.33	
Points: Tender Level (BBBEE)		10		5		9		3	
TOTAL POINTS/ PASS OVER		**97.27**		**95.00**		**68.73**		**59.33**	

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11. MUNICIPAL CATEGORY C1 : ONSITE SOLUTIONS							
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**OS Holdings (Pty) Ltd**		Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems		**Vesta Technical Services (Pty) Ltd**	
1	System Name (Brand Name)	Sage software		SAMRAS (Bytes)		Vesta	
2	Hardware requirement	R 277 309.00	R 279 741.54	R 440 485.00	R 444 348.90	R 663 500.00	R 669 320.18
3	Once off License fee	R 1 381 918.40	R 1 394 040.49	R 1 407 078.00	R 1 419 420.79	R 720 314.64	R 726 633.19
4	Annual maintenance fee - Year 1	R 174 916.00	R 176 450.35	R 174 640.00	R 176 171.93	R 465 252.68	R 469 333.84
5	Annual maintenance fee - Year 2	R 701 761.00	R 707 916.80	R 185 116.00	R 186 739.82	R 608 078.64	R 613 412.66
6	Annual maintenance fee - Year 3	R 750 707.00	R 757 292.15	R 196 226.00	R 197 947.28	R 652 524.79	R 658 248.69
7	Annual service fee - Year 1	R 209 689.00	R 211 528.38	R 163 070.00	R 164 500.44	R 344 599.42	R 347 622.23
8	Annual service fee - Year 2	R 222 278.00	R 224 227.81	R 193 399.00	R 195 095.48	R 371 793.02	R 375 054.37
9	Annual service fee - Year 3	R 235 623.00	R 237 689.87	R 205 000.00	R 206 798.25	R 405 090.60	R 408 644.03
10	After implementation - Year 1	R 61 550.00	R 62 089.91	R 217 540.00	R 219 448.25	R 241 636.00	R 243 755.61
11	After implementation - Year 2	R 56 654.00	R 57 150.96	R 342 593.00	R 345 598.20	R 257 914.16	R 260 176.56
12	After implementation - Year 3	R 56 511.00	R 57 006.71	R 363 147.00	R 366 332.50	R 277 151.01	R 279 582.16
13	Status assessment cost	R 65 508.00	R 66 082.63	R 68 317.00	R 68 916.27	R 128 604.38	R 129 732.49
14	Change management cost	R 111 648.00	R 112 627.37	R 155 580.00	R 156 944.74	R 295 155.46	R 297 744.55
15	Requirement assessment	R 61 375.00	R 61 913.38	R 67 107.00	R 67 695.66	R 123 267.52	R 124 348.81
16	Customise and setup	R 711 930.00	R 718 175.00	R 773 619.00	R 780 405.13	R 641 661.92	R 647 290.53
17	Testing	R 104 833.00	R 105 752.59	R 153 632.00	R 154 979.65	R 59 844.25	R 60 369.20
18	Training	R 388 386.00	R 391 792.89	R 370 331.00	R 373 579.52	R 668 029.81	R 673 889.72
19	Hand-holding	R 220 777.00	R 222 713.64	R 665 258.00	R 671 093.60	R 513 088.44	R 517 589.22
TOTAL COST		**R 5 793 373.40**	**R 5 844 192.46**	**R 6 142 138.00**	**R 6 196 016.40**	**R 7 437 506.74**	**R 7 502 748.03**
Points: Lowest Price = 90		90.00		84.58		64.46	
Points: Tender Level (BBBEE)		10		9		10	
TOTAL POINTS/ PASS OVER		**100.00**		**93.58**		**74.46**	

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12. MUNICIPAL CATEGORY C1 : HOSTED SOLUTION							
		Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)	Prices at 14% VAT (OLD)	Prices at 14% VAT (NEW)
NO.	**DESCRIPTION**	**OS Holdings (Pty) Ltd**		**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Vesta Technical Services (Pty) Ltd**	
1	System Name (Brand Name)	Sage software		SAMRAS (Bytes)		Vesta	
2	Hardware requirement	R 29 925.00	R 30 187.50	R 55 662.00	R 56 150.26	R 663 500.00	R 669 320.18
3	Once off License fee	R 1 381 918.40	R 1 394 040.49	R 223 389.00	R 225 348.55	R 720 314.64	R 726 633.19
4	Annual maintenance fee - Year 1	R 209 203.84	R 211 038.96	R 142 970.00	R 144 224.12	R 465 252.68	R 469 333.84
5	Annual maintenance fee - Year 2	R 738 106.00	R 744 580.61	R 151 546.00	R 152 875.35	R 608 078.64	R 613 412.66
6	Annual maintenance fee - Year 3	R 789 232.00	R 796 155.09	R 160 642.00	R 162 051.14	R 652 524.79	R 658 248.69
7	Annual service fee - Year 1	R 209 689.00	R 211 528.38	R 899 223.00	R 907 110.92	R 344 599.42	R 347 622.23
8	Annual service fee - Year 2	R 222 278.00	R 224 227.81	R 973 721.00	R 982 262.41	R 371 793.02	R 375 054.37
9	Annual service fee - Year 3	R 235 623.00	R 237 689.87	R 1 032 143.00	R 1 041 196.89	R 405 090.60	R 408 644.03
10	After implementation - Year 1	R 61 550.00	R 62 089.91	R 217 540.00	R 219 448.25	R 241 636.00	R 243 755.61
11	After implementation - Year 2	R 56 654.00	R 57 150.96	R 342 593.00	R 345 598.20	R 257 914.16	R 260 176.56
12	After implementation - Year 3	R 56 511.00	R 57 006.71	R 363 147.00	R 366 332.50	R 277 151.01	R 279 582.16
13	Status assessment cost	R 65 508.00	R 66 082.63	R 68 317.00	R 68 916.27	R 128 604.38	R 129 732.49
14	Change management cost	R 111 648.00	R 112 627.37	R 155 580.00	R 156 944.74	R 295 155.46	R 297 744.55
15	Requirement assessment	R 61 375.00	R 61 913.38	R 67 107.00	R 67 695.66	R 123 267.52	R 124 348.81
16	Customise and setup	R 711 930.00	R 718 175.00	R 773 619.00	R 780 405.13	R 641 661.92	R 647 290.53
17	Testing	R 104 833.00	R 105 752.59	R 153 632.00	R 154 979.65	R 59 844.25	R 60 369.20
18	Training	R 388 386.00	R 391 792.89	R 370 331.00	R 373 579.52	R 668 029.81	R 673 889.72
19	Hand-holding	R 220 777.00	R 222 713.64	R 665 258.00	R 671 093.60	R 513 088.44	R 517 589.22
TOTAL COST		**R 5 655 147.24**	**R 5 704 753.79**	**R 6 816 420.00**	**R 6 876 213.16**	**R 7 437 506.74**	**R 7 502 748.03**
Points: Lowest Price = 90		90.00		71.52		61.63	
Points: Tender Level (BBBEE)		10		9		10	
TOTAL POINTS/ PASS OVER		**100.00**		**80.52**		**71.63**	

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13. MUNICIPAL CATEGORY C2 : ONSITE SOLUTIONS															
NO.	**DESCRIPTION**	**CCG Systems (Pty) Ltd**		**Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems**		**Sebata Municipal Solutions (Pty) Ltd**		**Vesta Technical Services (Pty) Ltd**		**Munsoft**	
1	System Name (Brand Name)	Sage software		SAMRAS (Bytes)		Sebata		Vesta		Munsoft	
2	Hardware requirement	R 276 909.00	R 279 338.03	R 440 485.00	R 444 348.90	R 717 261.21	R 723 552.98	R 1 528 835.00	R 1 542 245.83	R 798 000.00	R 805 000.00
3	Once off License fee	R 1 897 982.30	R 1 914 631.27	R 1 870 065.00	R 1 886 469.08	R 679 782.09	R 685 745.09	R 1 789 433.91	R 1 805 130.70	R 2 315 858.70	R 2 336 173.25
4	Annual maintenance fee - Year 1	R 338 731.00	R 341 702.32	R 359 844.00	R 363 000.53	R -	R -	R 740 528.92	R 747 024.79	R 407 648.04	R 411 223.90
5	Annual maintenance fee - Year 2	R 990 027.00	R 998 711.45	R 381 426.00	R 384 771.84	R -	R -	R 883 470.22	R 891 219.96	R 553 778.28	R 558 635.98
6	Annual maintenance fee - Year 3	R 1 063 174.50	R 1 072 500.59	R 404 317.00	R 407 863.64	R -	R -	R 961 707.18	R 970 143.20	R 605 878.79	R 611 193.52
7	Annual service fee - Year 1	R 380 909.00	R 384 250.31	R 256 374.00	R 258 622.89	R 264 450.65	R 266 770.39	R 878 656.72	R 886 364.23	R 1 735 080.00	R 1 750 300.00
8	Annual service fee - Year 2	R 408 572.00	R 412 155.96	R 303 362.00	R 306 023.07	R 290 895.72	R 293 447.43	R 963 413.92	R 971 864.92	R 1 907 494.00	R 1 924 226.40
9	Annual service fee - Year 3	R 438 375.00	R 442 220.39	R 321 562.00	R 324 382.72	R 319 985.29	R 322 792.17	R 1 056 364.95	R 1 065 631.31	R 2 097 083.20	R 2 115 478.67
10	After implementation - Year 1	R 173 101.00	R 174 619.43	R 341 386.00	R 344 380.61	R 2 019 808.22	R 2 037 525.84	R 355 734.48	R 358 854.96	R 220 704.00	R 222 640.00
11	After implementation - Year 2	R 126 120.00	R 127 226.32	R 537 633.00	R 542 349.08	R 2 221 789.05	R 2 241 278.42	R 383 941.35	R 387 309.26	R 225 738.00	R 227 718.16
12	After implementation - Year 3	R 104 771.00	R 105 690.04	R 569 889.00	R 574 888.03	R 2 443 967.95	R 2 465 406.27	R 414 714.63	R 418 352.48	R 231 238.40	R 233 266.81
13	Status assessment cost	R 107 701.00	R 108 645.75	R 101 044.00	R 101 930.35	R 407 045.44	R 410 616.01	R 247 829.24	R 250 003.18	R 34 143.00	R 34 442.50
14	Change management cost	R 127 220.00	R 128 335.96	R 292 945.00	R 295 514.69	R 197 457.98	R 199 190.06	R 621 988.49	R 627 444.53	R 112 575.00	R 113 562.50
15	Requirement assessment	R 165 568.00	R 167 020.35	R 89 501.00	R 90 286.10	R 717 027.10	R 723 316.81	R 178 250.40	R 179 814.00	R 58 767.00	R 59 282.50
16	Customise and setup	R 757 789.00	R 764 436.27	R 1 007 093.00	R 1 015 927.15	R 424 119.40	R 427 839.75	R 1 266 897.74	R 1 278 010.88	R 713 788.20	R 720 049.50
17	Testing	R 198 813.00	R 200 556.97	R 290 098.00	R 292 642.72	R 534 955.30	R 539 647.89	R 119 308.01	R 120 354.57	R 63 104.70	R 63 658.25
18	Training	R 499 289.00	R 503 668.73	R 755 013.00	R 761 635.92	R 502 958.86	R 507 370.78	R 823 224.95	R 830 446.22	R 289 798.04	R 292 340.13
19	Hand-holding	R 291 439.00	R 293 995.48	R 809 258.00	R 816 356.75	R 779 760.00	R 786 600.00	R 617 076.06	R 622 489.01	R 574 896.30	R 579 939.25
TOTAL COST		**R 8 346 490.80**	**R 8 419 705.63**	**R 9 131 295.00**	**R 9 211 394.08**	**R 12 521 264.25**	**R 12 631 099.90**	**R 13 831 376.17**	**R 13 952 704.03**	**R 12 945 573.65**	**R 13 059 131.32**
Points: Lowest Price = 90		90.00		81.54		44.98		30.86		40.41	
Points: Tender Level (BBBEE)		5		9		3		10		0	
TOTAL POINTS/ PASS OVER		**95.00**		**90.54**		**47.98**		**40.86**		**40.41**	

14. MUNICIPAL CATEGORY C2 : HOSTED SOLUTION

NO.	DESCRIPTION	Sebata Municipal Solutions (Pty) Ltd		CCG Systems (Pty) Ltd		Altron TMT (Pty) Ltd, represented by its division Bytes Universal Systems	
1	System Name (Brand Name)	Sebata		Sage software		SAMRAS (Bytes)	
2	Hardware requirement	R 31 464.00	R 31 740.00	R 29 925.00	R 30 187.50	R 55 662.00	R 55 177.98
3	Once off License fee	R 233 841.65	R 235 892.89	R 1 897 982.30	R 1 914 631.27	R 512 757.00	R 508 298.24
4	Annual maintenance fee - Year 1	R -	R -	R 465 523.00	R 469 606.54	R 328 174.00	R 325 320.31
5	Annual maintenance fee - Year 2	R -	R -	R 1 130 938.00	R 1 140 858.51	R 347 856.00	R 344 831.17
6	Annual maintenance fee - Year 3	R -	R -	R 1 219 702.50	R 1 230 401.64	R 368 733.00	R 365 526.63
7	Annual service fee - Year 1	R 480 420.00	R 484 634.21	R 380 909.00	R 384 250.31	R 980 707.00	R 972 179.11
8	Annual service fee - Year 2	R 528 462.00	R 533 097.63	R 408 572.00	R 412 155.96	R 1 071 156.00	R 1 061 841.60
9	Annual service fee - Year 3	R 581 308.20	R 586 407.39	R 438 375.00	R 442 220.39	R 1 135 424.00	R 1 125 550.75
10	After implementation - Year 1	R 796 487.90	R 803 474.64	R 173 101.00	R 174 619.43	R 341 386.00	R 338 417.43
11	After implementation - Year 2	R 876 136.69	R 883 822.10	R 126 120.00	R 127 226.32	R 537 633.00	R 532 957.93
12	After implementation - Year 3	R 963 750.36	R 972 204.31	R 104 771.00	R 105 690.04	R 569 889.00	R 564 933.44
13	Status assessment cost	R 407 045.44	R 410 616.01	R 107 701.00	R 108 645.75	R 101 044.00	R 100 165.36
14	Change management cost	R 197 457.98	R 199 190.06	R 127 220.00	R 128 335.96	R 292 945.00	R 290 397.65
15	Requirement assessment	R 717 027.10	R 723 316.81	R 165 568.00	R 167 020.35	R 89 501.00	R 88 722.73
16	Customise and setup	R 424 119.40	R 427 839.75	R 757 789.00	R 764 436.27	R 1 007 093.00	R 998 335.67
17	Testing	R 529 805.69	R 534 453.11	R 198 813.00	R 200 556.97	R 290 098.00	R 287 575.41
18	Training	R 502 958.86	R 507 370.78	R 499 289.00	R 503 668.73	R 755 013.00	R 748 447.67
19	Hand-holding	R 779 760.00	R 786 600.00	R 291 439.00	R 293 995.48	R 809 258.00	R 802 220.97
TOTAL COST		**R 8 050 045.28**	**R 8 120 659.71**	**R 8 523 737.80**	**R 8 598 507.43**	**R 9 594 329.00**	**R 9 510 900.05**
Points: Lowest Price = 90		90.00		84.70		72.73	
Points: Tender Level (BBBEE)		3		5		9	
TOTAL POINTS/ PASS OVER		**93.00**		**89.70**		**81.73**	