SUPPLY AND DELIVERY OF MOBILE COMMUNICATION SERVICES TO THE STATE

RT15-2021 TRANSVERSAL CONTRACT

01 APRIL 2021 TO 31 MARCH 2026

IMPLEMENTATION PRESENTATION

PRESENTED BY:

KWANELE MTEMBU & RT15 SERVICE PROVIDERS

RT15-2021
OFFICE OF THE CHIEF PROCUREMENT OFFICER

November 2021

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2030 NDP

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TRANSVERSAL CONTRACT

BENEFITS
OBJECTIVES
AND SCOPE OF SERVICES

BENEFITS OF A TRANSVERSAL CONTRACT

Access to all products and services for the duration of the TC and no limit on quantities

OBJECTIVES

RT15-2016

The key initial objectives of the mobile communication services transversal contract were to:

- Reduce the mobile communication services expenditure; and
- Improve the utilisation of SIM card technology innovations for more efficiencies within the State.

OBJECTIVES

RT15-2021

The crucial objectives that must be met for this mobile communication services transversal contract include:

- ✓ Continuous **REDUCTION** of expenditure.
- ✓ Strategic and long-term partnerships that will allow continuous **MOBILE NEEDS ANALYSIS**.
- ✓ **OPTIMAL PROCUREMENT** of mobile services based on mobile needs assessed.

OBJECTIVES

RT15-2021

- ✓ Payment of **ONLY USED MOBILE SERVICES** (usage-based), elimination of fruitless and wasteful expenditure, hence there is set limit of mobile spend per State employee.
- ✓ Support of **LOCAL MOBILE DEVICES** as a way of stimulating the local economy.
- ✓ Provision of **UNINTERRUPTED MOBILE CONNECTIVITY** to the State that will support working remotely.
- ✓ The **INCREASED NETWORK COVERAGE** to reach poor and underserviced areas of the country.

SOCIO-ECONOMIC OBJECTIVES

LOCAL MOBILE DEVICES

Support Local Mobile Devices through procurement from the 4 awarded Service Providers

SKILLS DEVELOPMENT

Service Providers to develop skills by training unemployed youth from community members nationally between the ages of 17 to 35 years on any ICT technical skills within the supply chain of the mobile communication services market

SOCIO-ECONOMIC OBJECTIVES

CORPORATE SOCIAL RESPONSIBILITY

As part of giving back to the communities, the Service Providers will be demonstrating involvement on new CSI projects nationally (all 9 provinces) specifically in uplifting **RURAL** areas on any of the following areas but not limited to them:

- Education
- Health
- Housing
- Infrastructure
- Job creation

SOCIO-ECONOMIC OBJECTIVES

ACCOUNT AND USAGE MANAGEMENT SUPPORT

Service Providers have partnered with at least 51% black owned EME or QSE who will provide account administration to the State nationally

SUPPLY OF MOBILE ACCESSORIES

Service Providers have partnered with at least 51% black owned EME or QSE who will supply accessories

SCOPE OF RT15-2021

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Category 1A

Category 1B

Category 1C

Category 2

Category 3

MOBILE SERVICES

UNCAPPED DATA WITHOUT APPLYING FAIR USAGE POLICY

UNLIMITED CUG SMSs

UNLIMITED CUG VOICE MINUTES

SMSs

VOICE MINUTES

VALUE ADDED SERVICES

#	Available Value-Added Services
1	**Mobile device management**
2	Number portability
3	Security
4	**International Roaming**
5	MMS Bundles
6	**Antivirus for the Mobile devices**
7	Sim Swap
8	Bulk SMS
9	**Insurance**
10	**Access Point Name (APN)**
11	Unstructured Supplementary Service Data (USSD)
12	Multimedia Messaging Service (MMS)

VALUE ADDED SERVICES

#	Available Value-Added Services
13	SMS Bundles
14	Voicemail 2 SMS
15	**Africa Roaming**
16	Caller identity
17	Call Limit
18	**Data Roaming**
19	**International Calling**
20	**SMS Roamer**
21	Shared Bundles
22	Instant Messaging
23	**Reversed Billing**
24	**Voice over Internet Protocol (VoIP) / SoftCalling / Cloud Hosted PBX System**

SCOPE OF SERVICES

#	Categories	Application of Spend Limit
1A	Mobile Services (SIM card with Mobile Device)	Applicable
1B	Mobile Services (SIM card without Mobile Device) i.e., SIM only	Applicable

MAXIMUM R500 INCLUSIVE OF VAT → PER MOBILE USER → PER MONTH

SCOPE OF SERVICES

#	Categories	Application of Spend Limit
1C	Mobile Devices (Mobile Device without SIM card) i.e., Device only including Dual SIM device	Not Applicable
CONSIDERATION OF A TOOL OF TRADE NOT A BRAND		

All Participants of RT15-2021

Procurement of Local Devices **1% of each order and will be cumulative every reporting period**

SP's to guide and assist

IMPLEMENTATION

(Refer to contract circular and procurement guideline for details)

COMMUNICATION ON TRANSVERSAL CONTRACT

NATIONAL TREASURY'S WEBSITE

Main Document / Guidance

Amendments

http://www.treasury.gov.za/divisions/ocpo/ostb/contracts/default.aspx

http://www.treasury.gov.za/divisions/ocpo/ostb/contracts/RT15-2021.aspx

PUBLISHED DOCUMENTS

Frequent Updates

0 Service Provider's Contact Form

1 Contract Circular

2 Special Conditions of Contract
(BID DOCUMENT)

3 General Conditions of Contract

4 Participation Letter

5 Procurement Guideline

6 Contract Pricing

7 Agreements (Master + Participation)

8 Reporting

Participant's responsibility to READ and be familiar with Terms & Conditions

All Specific Conditions will also be published

PARTICIPATION ON RT15-2021

Participate

RT15-2021

NOT AN EXTENSION

RT15-2016

Active Subscriptions ONLY

ACKNOWLEDGMENT OF PARTICIPATION

National Treasury will acknowledge receipt of the participation letter **via email** (**no written** post award consent **letter** will be issued to Organs of State as the participation letter is customised to agree and consent to participation on completion and signatures).

1 Participation Letter

=

All RT15-2021 Products & Services

ANNEXURE 0
UTILISATION DIFFERENCE

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Annexure 0 required

Annexure 0 NOT required

Annexure 0 NOT required

INFORM ALL SERVICE PROVIDERS

19 on the 1st of April 2021

300 by 26th of Oct 2021

INFORM

ALL

PARTICIPANTS TO APPROACH SP'S

2 DAY RESPONSE TIME

Category 1

Annexure

0

SP'S TO UNPACK MOBILE PACKAGES

SIMPLE

Category 1

SELECTION OF MOBILE PACKAGES

Either 1

Cell C

Or 2

Telkom

MTN

Or 3

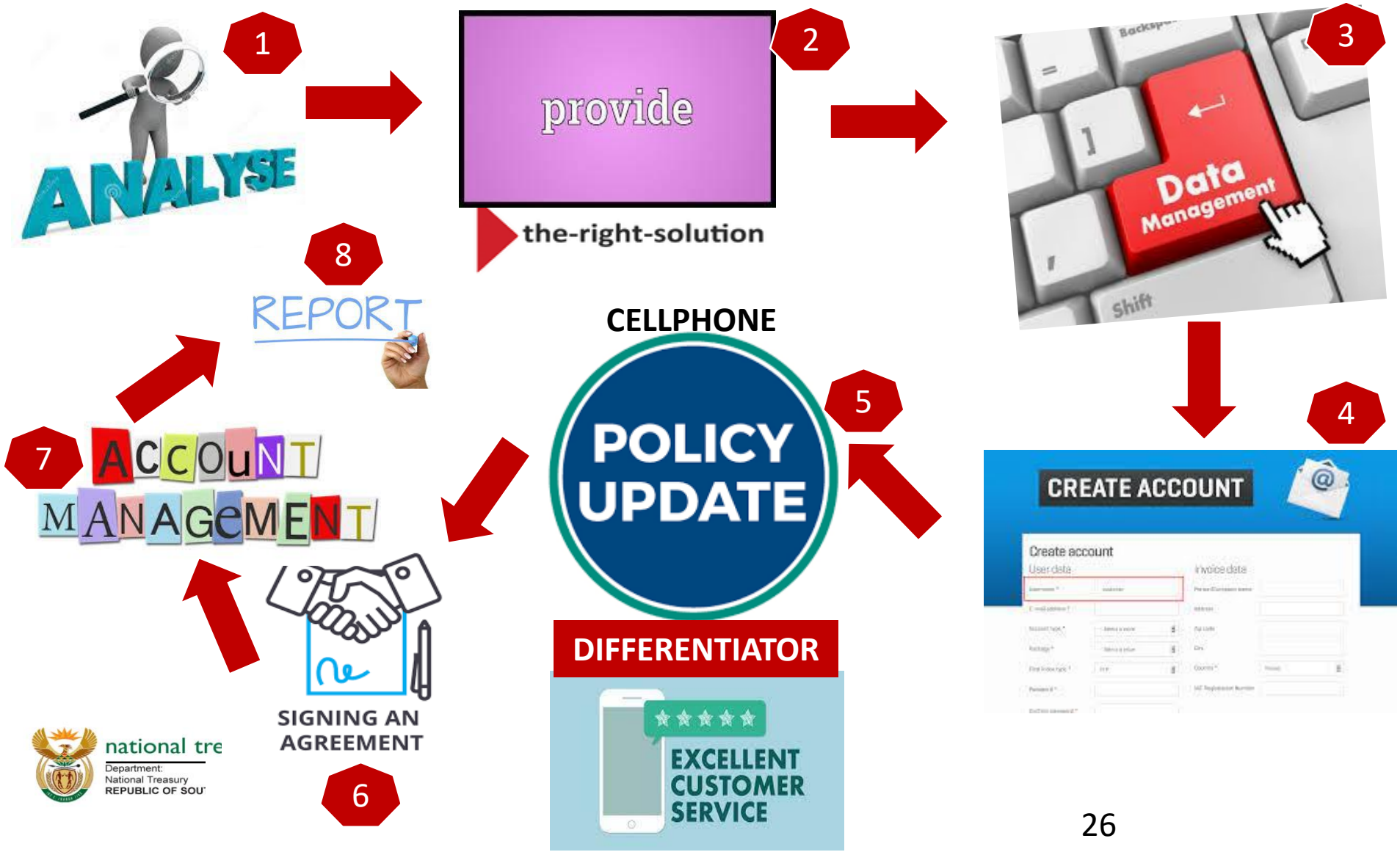
Cell C

MTN

vodacom

Or ALL 4

ENGAGEMENT MODEL



SUBSCRIPTION PERIODS

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MINIMUM 6 AND MAXIMUM 48 MONTHS

During the **FIRST YEAR** of the transversal contract (01 April 2021 to 31 March 2022), any subscription from the minimum of **6 months to a maximum of 48 months** can be procured.

During the **SECOND YEAR** of the transversal contract (01 April 2022 to 31 March 2023), any subscription from the minimum of **6 months to a maximum of 48 months** can be procured.

During the **THIRD YEAR** of the transversal contract (01 April 2023 to 31 March 2024), any subscription from the minimum of **6 months to a maximum of 36 months** can be procured.

During the **FOURTH YEAR** of the transversal contract (01 April 2024 to 31 March 2025), any subscription from the minimum of **6 months to a maximum of 24 months** can be procured.

During the **FIFTH AND FINAL YEAR** of the transversal contract (01 April 2025 to 31 March 2026), any subscription from the minimum of **6 months to a maximum of 12 months** can be procured.

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OUT OF SCOPE PRODUCTS AND SERVICES

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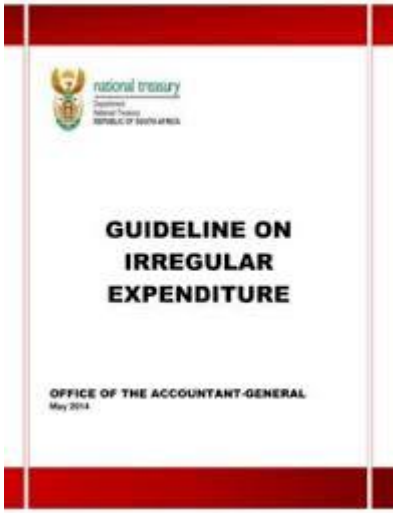
Own Procurement Process as per your procurement policy

No National Treasury approval required

Irregular expenditure if procured under the transversal contract



Appointed Service Providers can still respond on your own procurement process

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PARTICIPANTS SHOULD NOT!

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Should NOT ask for ANY of the compliance documents or impose any preferential terms

- ✓ Create a tender / RFQ / RFP
- ✓ Re-arrange implementation activities
- ✓ Bid / tender box
- ✓ Compulsory briefing session(s)
- ✓ Standard Bidding Documents (SBDs).
- ✓ Subcontracting related documents.
- ✓ Central Supplier Database (CSD) report or tax pin from South African Revenue Services (SARS).
- ✓ B-BBEE Certificate; and /or
- ✓ Or any documentation relating to a procurement process.

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CELL C MOBILE PACKAGES

CELL C MOBILE PACKAGES

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Mobile Offerings

EPIC Plans are **value-centric** packages providing customers with **inclusive airtime value** to be used for voice, data and SMS.

This plan gives customers the flexibility to use the airtime according to their needs. Usage for Voice, data or SMS is depleted at a specific rate from the inclusive airtime.

PINNACLE Plans are bundle-based packages and include pre-defined bundles which consists of Anytime data, Night Data, as well as Any-Net Minutes.

This plan gives customers control over their total usage across different services (Data, Voice etc.)

Our RT15 offer also includes:

Uncapped Data,
Detail explained in slide 3, 5 and 7

Closed User Group Voice Minutes,
Detail explained in Slide 3 and 5

Devices
Detail explained in Slide 3 and 5

Top Up Voice and Data Bundles
Detail explained in Slide 8

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EPIC

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EPIC RANGES | ALL PACKAGES

Item Description	EPIC R150	EPIC R350	EPIC R500	EPIC R850
Uncapped Data *without fair usage policy*	Uncapped Data	Uncapped Data	Uncapped Data	Uncapped Data
Voice Minutes (Closed User Group)	Unlimited	Unlimited	Unlimited	Unlimited
Voice Minutes *(Cell C to Cell C)*	Unlimited (FUP 1000)	Unlimited (FUP 1000)	Unlimited (FUP 1000)	Unlimited (FUP 1000)
***AIRTIME VALUE**	R150.00	R350.00	R500.00	R850.00
SMS	Unlimited	Unlimited	Unlimited	Unlimited
Closed User Group SMS	Unlimited	Unlimited	Unlimited	Unlimited
Final Subscription of Mobile Offering	**R278.00**	**R388.00**	**R528.00**	**R778.00**
6 TO 48 MONTHS SUBSCRIPTION				
***Airtime Usage Rates**				
Voice	R0.40	R0.40	R0.40	R0.40
Data	R0.05	R0.05	R0.05	R0.05
SMS	R0.075	R0.075	R0.075	R0.075

- Uncapped Data will be for specific work related URLs, The Price associated with the uncapped data is R150.00
- The cost associated with the Closed User Group is R29.00

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EPIC RANGES | ADVANTAGES & LIMITATIONS

The below VAS can be removed from the total package

- Unlimited Data without fair usage policy R150pm
- Voice Minutes CUG R29pm

ADVANTAGES

Available on Postpaid (Open contract) and Topup —Users can have an open contract or a TopUp Contracts, Users have the option to top up with available voice or data bundle as and when needed.

FLEXIBILITY – Users are allocated a rand value airtime which can be used for data services and Voices services.

Inclusive airtime can be used for **INTERNATIONAL CALLING**

LIMITATIONS

Inclusive airtime cannot be used to purchase data bundles.

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PINNACLE

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PINNACLE RANGES | ALL PACKAGES

Item Description	Pinnacle 1GB	Pinnacle 2GB	Pinnacle 3GB	Pinnacle 5GB	Pinnacle 8GB	Pinnacle 15GB
Uncapped Data *without fair usage policy*	Uncapped Data	Uncapped Data	Uncapped Data	Uncapped Data	Uncapped Data	Uncapped Data
Voice Minutes *(Closed User Group)*	Unlimited (R29)	Unlimited (R29)	Unlimited (R29)	Unlimited (R29)	Unlimited (R29)	Unlimited (R29)
Voice Minutes *(Cell C to Cell C)*	Unlimited (FUP 1000)	Unlimited (FUP 1000)	Unlimited (FUP 1000)	Unlimited (FUP 1000)	Unlimited (FUP 1000)	Unlimited (FUP 1000)
Voice Minutes *(Any-Net)*	30min	60min	90min	180min	400min	1000min
Anytime Data	1GB	3GB	4GB	6GB	10GB	15GB
Night Data	1GB	1GB	2GB	4GB	6GB	7.5GB
SMS	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Closed User Group SMS	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Final Subscription of Mobile Offering	**R248.00**	**R298.00**	**R328.00**	**R398.00**	**R528.50**	**R678.00**
6 TO 48 MONTHS SUBSCRIPTION						
OOB Rates						
Voice	R0.40	R0.40	R0.40	R0.40	R0.40	R0.40
Data	R0.99	R0.99	R0.99	R0.79	R0.79	R0.69
SMS	R0.075	R0.075	R0.075	R0.075	R0.075	R0.075

- Uncapped Data will be for specific work related URLs, The Price associated with the uncapped data is R150.00
- The cost associated with the Closed User Group is R29.00

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PINNACLE RANGES | ADVANTAGES & LIMITATIONS

The below VAS can be removed from the total package

- Unlimited Data without fair usage policy R150pm
- Voice Minutes CUG R29pm

ADVANTAGES

Available on Postpaid (Open contract) and Topup –Users can have an open contract or a TopUp Contracts, Users have the option to top up with available voice or data bundle as and when needed.

Pre-Defined Bundles, for spend Control – Users get allocated pre-defined data bundles for specific services (Data, Voice). This is perfect for a user who wants a balanced spend across different services

LIMITATIONS

International Calling or Roaming does not deplete from the inclusive voice and data bundles.However this option can be activated upon request.

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VOICE & DATA BUNDLES

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TOP UP BUNDLES | VOICE

ON-NET MINUTE BUNDLES			ANY-NET MINUTE BUNDLES		
Inclusive minutes	Cost	Validity	Inclusive minutes	Cost	Validity
240	R29.00	7 days	30	R19.00	7 days
900	R99.00	14 days	90	R49.00	14 days
1800	R199.00	30 days	240	R99.00	30 days
			900	R199.00	30 days

TOP UP BUNDLES | DATA

CELL C DATA BUNDLES AND VALIDITY					
Data Bundles	Anytime Data	Nite Data	Price	Applicable for Use	Validity
Daily	5MB	N/A	R 2.00	Anytime	Expires 12AM on Day of Purchase
	25MB	N/A	R 4.00	Anytime	
	65MB	N/A	R 9.00	Anytime	
	120MB	N/A	R 14.00	Anytime	
	500MB	N/A	R 17.00	Anytime	
	1GB	N/A	R 20.00	Anytime	
		250MB	R 6.00	Nite time	Nite time 12AM to 6AM
		1GB	R 15.00	Nite time	
Weekly	60MB	N/A	R 10.00	Anytime	7 days
	150MB	N/A	R 15.00	Anytime	
	250MB	N/A	R 25.00	Anytime	
	500MB	N/A	R 45.00	Anytime	
	1GB	N/A	R 65.00	Anytime	
	2GB	N/A	R 95.00	Anytime	
Monthly	40MB	N/A	R 10.00	Anytime	30 days
	80MB	N/A	R 15.00	Anytime	
	150MB	N/A	R 29.00	Anytime	
	250MB	N/A	R 35.00	Anytime	
	325MB	N/A	R 49.00	Anytime	
	800MB	N/A	R 80.00	Anytime	
	1GB	1GB	R 95.00	Anytime	
	1.5GB	3GB	R 149.00	Anytime	
	2GB	4GB	R 199.00	Anytime	
	3GB	5GB	R 249.00	Anytime	
	6GB	7GB	R 299.00	Anytime	
	7GB	10GB	R 399.00	Anytime	
	10GB	15GB	R 499.00	Anytime	90 days
	20GB	N/A	R 799.00	Anytime	
	30GB	N/A	R 899.00	Anytime	
	40GB	N/A	R 1 199.00	Anytime	
	100GB	N/A	R 2 999.00	Anytime	
6 months	50GB	50GB	R 500.00	Anytime	180 days
Yearly	10GB	N/A	R 599.00	Anytime	365 Days
	20GB	N/A	R 799.00	Anytime	
	30GB	N/A	R 899.00	Anytime	
	50GB	N/A	R 1 099.00	Anytime	
	100GB	N/A	R 1 599.00	Anytime	
	200GB	N/A	R 1 999.00	Anytime	

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VIP PROGRAM

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CELL C

MTN MOBILE PACKAGES

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Category 1

Core Mobile Offering

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PROUDLY LEVEL 1
B-BBEE
ACCREDITED
PROUDLY LEVEL 1

MTN

CATEGORY 1A: SIM WITH A MOBILE DEVICE

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CATEGORY 1A: Enterprise Share				6 Months	12 Months	24 Months	36 Months	48 Months
#	Item number	Item Description	Quantity of Mobile Service	Total Cost of Mobile Offering				
1	RT15-01-01	Data	Uncapped	R1039	R679	R500	R440	R410
2	RT15-01-02	Voice Minutes	400					
3	RT15-01-03	Closed User Group Minutes	Uncapped					
4	RT15-01-04	SMS	100					
5	RT15-01-05	Closed User Group SMS	Uncapped					
6	RT15-01-07	Mobile Device^	1					

^ Average cost of mobile device is R3751 excluding VAT

CATEGORY 1A: Business All Day (Alternative Solution)				
#	Item number	Item Description	Quantity of Mobile Service	#Unit Cost of Mobile Service(Basis for evaluation)
		Name of Mobile Offering: Business All Day		
1	RT15-01-01	Uncapped Data without fair usage policy	Pay per Use	R0,04
2	RT15-01-02	Voice Minutes	Pay per Use	R0,35
3	RT15-01-03	Closed User Group Minutes	Pay per Use	R0,04
4	RT15-01-04	SMS	Pay per Use	R0,17
5	RT15-01-05	Closed User Group SMS	Pay per Use	R0,04
6	RT15-01-07	Mobile Device^	Amortised	

CATEGORY 1B: SIM ONLY (EXCL DEVICE)

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CATEGORY 1B: SIM ONLY Enterprise Share				6 MONTHS	12 MONTHS	24 MONTHS	36 MONTHS	48 MONTHS
#	Item number	Item Description	Quantity of Mobile Service	**Total Cost of Mobile Offering**				
1	RT15-01-01	Data	Uncapped	R416	R416	R416	R416	R416
2	RT15-01-02	Voice Minutes	600					
3	RT15-01-03	Closed User Group Minutes	Uncapped					
4	RT15-01-04	SMS	100					
5	RT15-01-05	Closed User Group SMS	Uncapped					

Enterprise Uncapped Data for Work			6 Months	12 Months	24 Months	36 Months	48 Months
#	**Item number**	**Item Description**	**Total Cost of Mobile Offering**				
1	RT15-01-01	Data	R272	R272	R272	R272	R272
6	RT15-01-07	Mobile Device^	R108	R54	R28	R18	R14
		Monthly spend after Incl. VAT	**R380**	**R326**	**R300**	**R290**	**R286**

'^Average device cost, R650 including VAT

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CATEGORY 1B: SIM ONLY (EXCL DEVICE)

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Tariff Plan	Bundle Size*	MRR excl.VAT	Device	MRR incl. VAT
Enterprise data Medium	10GB+ 5GB Anytime PROMO	R110	N/A	R127
Enterprise Data Large	20GB+ 5GB Anytime PROMO	R130	N/A	R150
Enterprise Data Xtra Large	30GB+ 20GB Anytime PROMO	R175	Including a Free Dongle	R201
Enterprise Data Pro 100GB	50GB+ 50GB Anytime PROMO	R299		R344
Enterprise Data Pro 200GB	100GB+ 100GB Anytime PROMO	R499		R574

Sim Only - Incl.VAT	Enterprise Voice Medium	Enterprise Voice LC	Enterprise Voice Large	Enterprise Skylite Voice
RT15 MRR	R295.00	R395.00	R485.00	R1 349,10
Minutes	400	700	1 000	10 000
Data	6.5GB	10GB	23GB	82 GB
SMS	700	700	700	0
Uncapped CUG Minutes	✓	✓	✓	✓
Uncapped CUG SMS	✓	✓	✓	✓
Uncapped Data	✓	✓	✓	✓
Opco roaming	×	×	×	R200
International roaming	×	×	×	R200

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MTN

MTN: LOYALTY PROGRAMME

MTN Prestige is a recognition and rewards loyalty programme for Executives within Organs of State. The programme offers qualifying customers a free handset device in month 13 of their contract term. Membership to the programme is by INVITATION ONLY to those customers who meet the qualifying criteria

PRESTIGE QUALIFYING CRITERIA

- Customer must be within contract to qualify for the Prestige reward.
- Out of contract customers will forfeit their reward
- The Participants account must be up to date at time of claim and should not have any arrears, default or legal flags on the account
- An account may not spend more than 3% of the subscription revenue of the account on the Prestige benefit
- If the Prestige costs exceed 5% of revenue the account and benefit will be reviewed
- Customers must maintain their monthly spend each year to qualify for the annual upgrade
- Telemetry is excluded from the programme

TELKOM MOBILE PACKAGES

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MOBILE PACKAGES : NALEDI BENEFITS

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Advantages

Uncapped Data with no FUP applied to the package, data access will never be terminated or stopped. **Includes WhatsApp**

Naledi packages come with a dedicated Streaming bundle for **YouTube, Telkom One App, Facebook, Facebook Messenger, Twitter, Instagram & LinkedIn.**

Network based CUG. Telkom is the only company that can offer this converged voice call solution **across fixed and mobile numbers – which will result in significant voice calling savings.**

State users on top up options can top up their all net mins at the discounted State OOB rate of R0.45 (36% discount)

Full allocation of all package bundles and benefits even if a SIM is activated mid-month. No pro-ration applied as we would do normally

Event billing and premium rated events can be **blocked at a SIM level**, backed by the setting of a zero spend limit

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Internal Use

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CATEGORIES 1A TO 1B

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Naledi Gold
Category 1A
Mobile Services with Mobile Device
R350 (SIM Only)

- Uncapped data
- 20GB Streaming Data
- Unlimited Closed User Group Minutes including Telkom Mobile and Telkom Fixed line numbers
- 200 Other Networks Minutes
- Unlimited SMS

Naledi Platinum
Category 1B
Mobile Services without a Mobile Device
R500 (SIM Only)

- Uncapped data
- 20GB Streaming Data
- Unlimited Closed User Group Minutes including Telkom Mobile and Telkom Fixed line numbers
- 600 Other Network Minutes
- Unlimited SMS

Naledi Handset
Category 1C
Mobile Handset

All categories are available over 6, 12, 24, 36 & 48 months subscriptions

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CUSTOMISED LOYALTY PROGRAM

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Features of the Loyalty Program

- Contract upgrades every 12 Months for VIP users
- Dedicated Help Desk
- Dedicated Business Development Manager
- Customised reverse service logistics including
  - Collection and delivery of faulty devices
- Premiere Tech Support
  - Setup of new devices
  - Network support
- Loan device services in case of loss or Theft
- VIP Giveaways & Premiere Events
  - Tickets to events
  - Accessories

Internal Use

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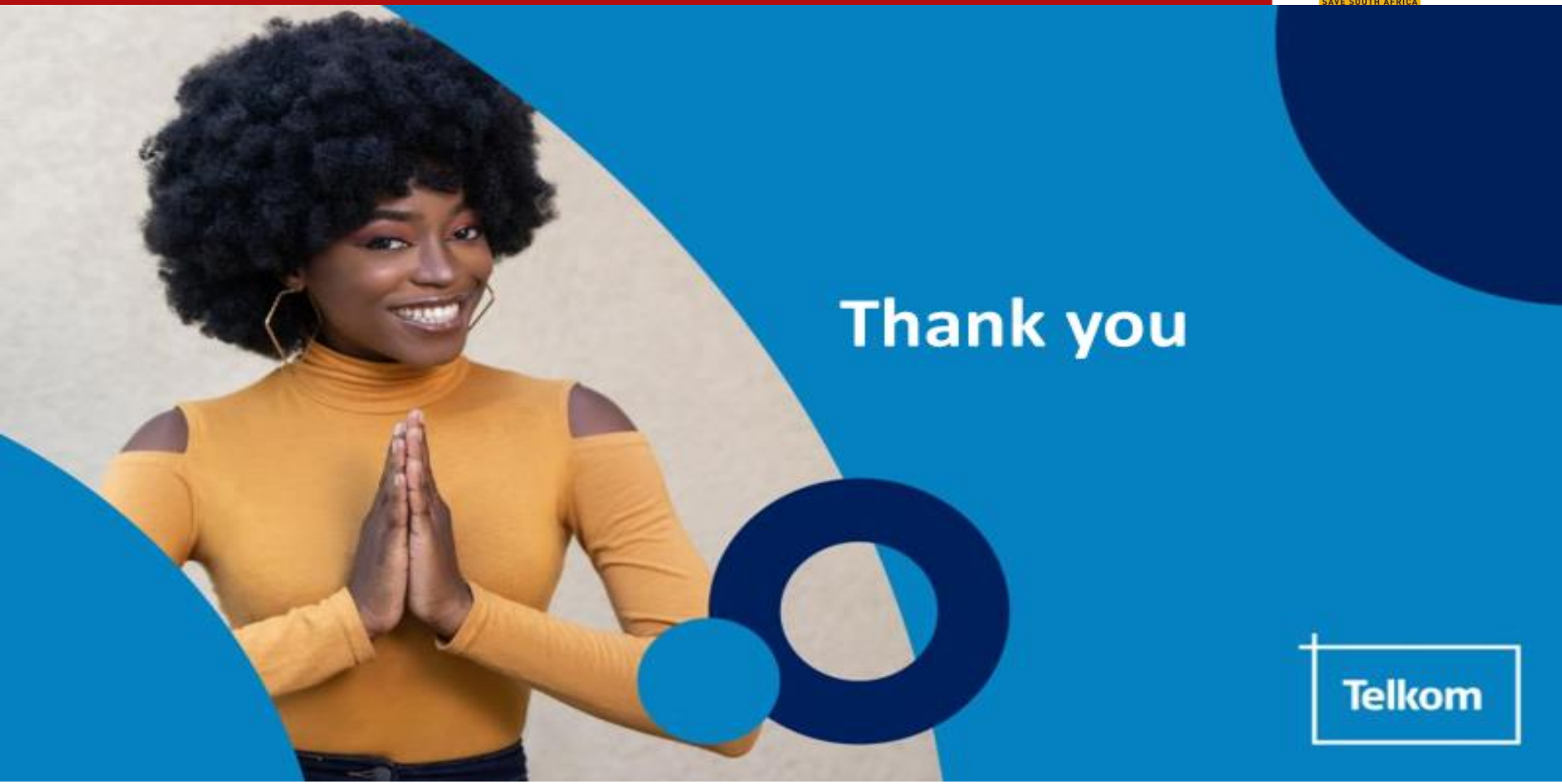
THANK YOU



VODACOM MOBILE PACKAGES

UNCAPPED OFFERINGS

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Vodacom has two uncapped offerings, namely:

- **Always Connected Work+** (URL based, whitelisting & grey listing)
- **Always Connected Anytime**

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1A: ALWAYS CONNECTED WORK +

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1 Always Connected Work+

- Uncapped Work Data
- Unlimited Voice (CUG)
- Unlimited SMS (CUG)

+

2 Choose your Price Plan

Business Flex	Top Up Integrated Plan	Integrated Plan	Enterprise Bundle
Price Plan Overview	**Price Plan Overview**	**Price Plan Overview**	**Price Plan Overview**
Customised all access voice, data and SMS per department Free CLIP and Itemised Billing	All Access Top Up Price Plan – ranging from 500MB to 25GB Free CLIP and Itemised Billing	All Access Contract Price Plan – ranging from 500MB to 25GB Free CLIP and Itemised Billing	Pool of voice, all-access data and SMS at department level Free CLIP and Itemised Billing
Components	**Components**	**Components**	**Components**
WASP Content Inhibitor Self-recharge through various channels	Self-recharge through various channels WASP content inhibitor	WASP Content inhibitor Bank Card Purchases	Allocations are adjusted based on department's usage Spend Bearer Locking limited to Administrator Portal WASP Content Inhibitor

Default Spend Limit per User Enabled

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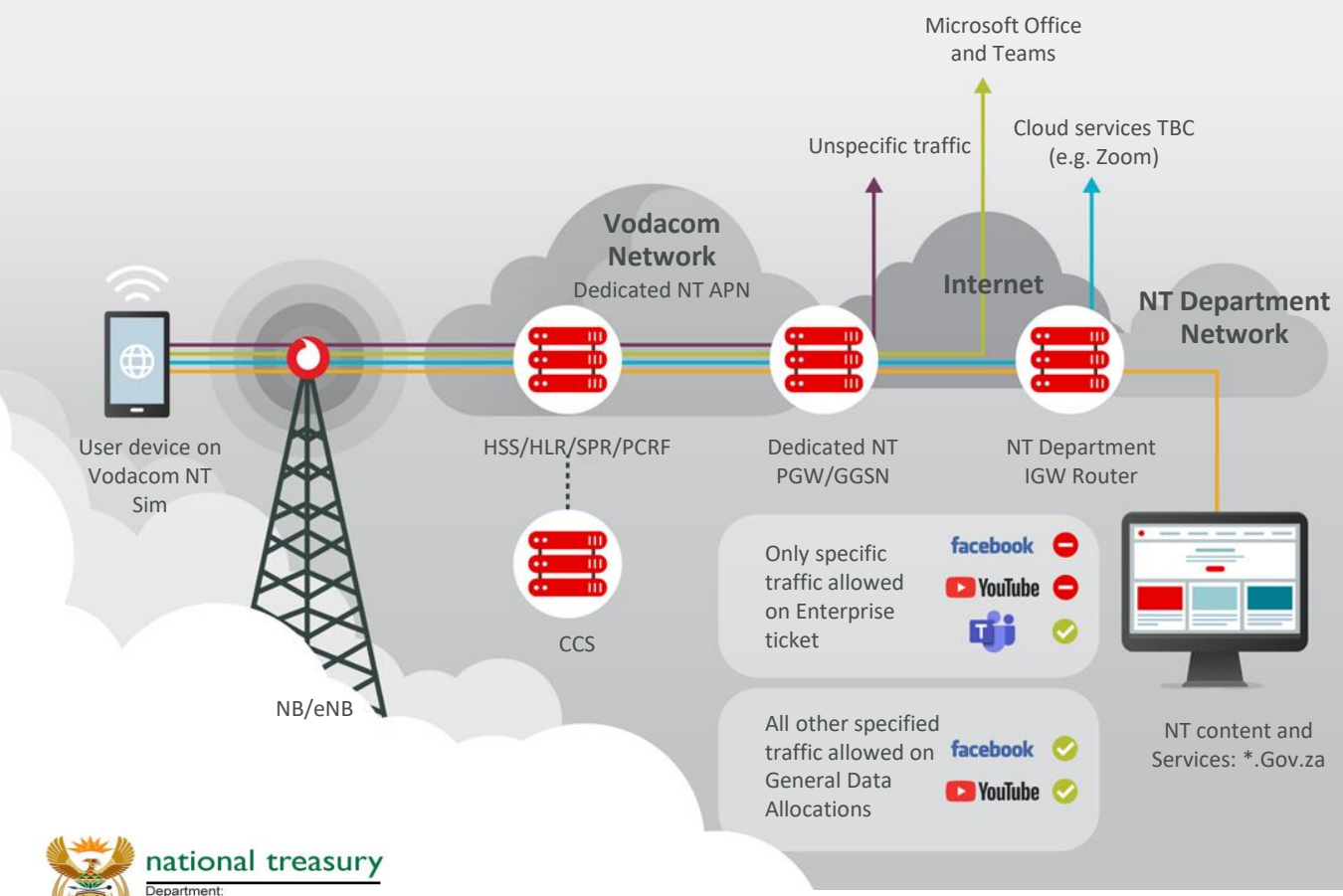
ALWAYS CONNECTED ARCHITECTURE



- Specified Traffic is identified as **Enterprise Ticket** traffic via DPI on dedicated PGW/GGSN and allocated to a unique Uncapped Rate Group that applies a Rate Limit if Abuse Policy of 200GB is reached.

- Separate default Rate Group on the same NT APN as used for Uncapped Data counts unspecified traffic towards:
  - **Pooled Enterprise** Bundle Data
  - **Top-up Contract** Bundle Data
  - **Integrated Contract** Bundle Data

- **Spend Limit Lock** (for voice and data) to be used for all subscribers to prevent overspend on Unspecified traffic.

- This single NT APN and dedicated NT PGW architecture allows for the delivery of an **Always On Solution** that is:
  - **Scalable:** DPI Traffic Identification Rule capacity is ring-fenced to NT through dedicated PGW
  - **Secure:** Through the use of a Dedicated NT APN for all traffic types
  - **Flexible:** NT specific and flexible DPI Traffic Identification for Enterprise Ticket traffic

Category 1A: Mobile Service with a mobile device

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1A: ALWAYS CONNECTED WORK + WITH BUSINESS FLEX (OPTION 1)

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Incl. Mobile Device

Term | Price				Enterprise Ticket		CUG (Voice + SMS) + Spend Manager / Converged Portal	Hardware fund Incl. VAT
24 Months	R500 Incl. VAT	230 mins	1024 MB	Uncapped Work-related Data	100 SMS	Unlimited	R4 400
36 Months	R500 Incl. VAT	400 mins	1024 MB	Uncapped Work-related Data	100 SMS	Unlimited	R4 479
48 Months	R500 Incl. VAT	400 mins	1024 MB	Uncapped Work-related Data	100 SMS	Unlimited	R5 972

Create your bespoke package

- Including 1x screen repairs for 24, 36 month terms
- Including 2x screen repairs for 48 month terms
- 48 Months, Upgrades can be done twice and split the CIB

** Voice, SMS & data allocations configurable, but limited to spend of R435 excl. VAT

*** All plans have a fraud prevention policy

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1A: ALWAYS CONNECTED WORK + WITH BUSINESS FLEX (OPTION 2)

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Incl. Mobile Device

Term | Price				Enterprise Ticket		CUG (Voice + SMS) + Spend Manager / Converged Portal	Hardware fund Incl. VAT
24 Months	R500 incl. VAT	191 mins	1,5GB	Uncapped Work-related Data	100 SMS	Unlimited	R4 025
36 Months	R500 incl. VAT	266 mins	2GB	Uncapped Work-related Data	100 SMS	Unlimited	R6 038
48 Months	R500 incl. VAT	266 mins	2,5GB	Uncapped Work-related Data	100 SMS	Unlimited	R8 050

Create your Bespoke package

- Including 1x screen repairs for 24, 36 month terms
- Including 2x screen repairs for 48 month terms
- 48 months, upgrades must be split twice

** Voice, SMS & data allocations configurable, but limited to spend of R500 incl. VAT. Any increase in CIB will result in an increase in subscription pending NT approval

*** All plans have a fraud prevention policy

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1A: ALWAYS CONNECTED WORK + WITH BUSINESS FLEX - DATA DEVICE

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Incl. Data Device			Enterprise Ticket	Hardware Fund Incl. VAT
24 Months	R331 Incl. VAT	3072 MB	Uncapped Work-related Data	R288
24 Months	R349 Incl. VAT	3072 MB	Uncapped Work-related Data	R723
36 Months	R339 Incl. VAT	3072 MB	Uncapped Work-related Data	R723
48 Months	R334 Incl. VAT	3072 MB	Uncapped Work-related Data	R723

Create your Bespoke package

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1A: INTEGRATED PLANS INCL DEVICE

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Contract 36 months

Description	Smart More Data 2Gb	myRed 1GB
RT15 Offer (Excl. VAT)	R416	R346
Minutes	150	75
Data	2GB + 3GB Free	1GB + 1GB Free
SMS	25 + 100 Free	75
Enterprise Ticket	√	√
Unlimited SMS CUG	√	√
Unlimited Voice CUG	√	√
Device Subsidy (Excl. VAT)	R2 800	R2 200

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*Including 2x screen repairs over 60-month term
**All plans have a fraud prevention policy

1A: INTEGRATED PLANS INCL DEVICE

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Top-Up 24 months

Description	Smart More Data 2Gb Top-Up	my Red 1GB Top-Up
RT15 Offer (Excl. VAT)	R437	R358
Minutes	150	75
Data	2GB + 3GB Free	1GB + 1GB Free
SMS	25 + 100 Free	75
Enterprise Ticket	√	√
Unlimited SMS CUG	√	√
Unlimited Voice CUG	√	√
Device Subsidy (Excl. VAT)	R1 800	R1 200

*Including 2x screen repairs over 60-month term
**All plans have a fraud prevention policy

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1A: ALWAYS CONNECTED ANYTIME

Plans for R500 incl VAT and a hardware fund

1 Always Connected

Unlimited Voice (CUG**)

Unlimited SMS (CUG**)

+

2 Predefined Price Plans

Pro 20Gb Anytime Data*

Or

Plus 50Gb Anytime Data*

+ Device

Uncapped Anytime Data

Price Plan Overview

Bundled any time data, voice and SMS at subscriber level

Components

Default Spend Limit per employee

* Fraud prevention policy applies

** Vodacom on-network RT15-2021 calling / SMS

1A: ALWAYS CONNECTED ANYTIME

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Incl. Mobile Device

Term | Price incl VAT					CUG (Voice + SMS) + Spend Manager / Converged Portal	Hardware Fund incl. VAT
24 Months	R500	100	50GB	100	Unlimited	R2 300
24 Months	R500	200	20GB	100	Unlimited	R3 450
36 Months	R500	100	50GB	100	Unlimited	R3 450
36 Months	R500	200	20GB	100	Unlimited	R5 175
48 Months	R500	100	50GB	100	Unlimited	R4 600
48 Months	R500	200	20GB	100	Unlimited	R6 900

Create your Bespoke package

Terms & conditions apply

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Category 1B: Mobile service without a device (SIM only)

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1B: ALWAYS CONNECTED WORK+

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Voice/Data - SIM Only

				Enterprise Ticket		CUG (Voice + SMS) + Spend Manager & Converged portal
6 Months	R435 Excl. VAT	376 mins	2.5GB	Uncapped Work-related Data	100 SMS	Unlimited
12 Months	R435 Excl. VAT	377 mins	2.7GB	Uncapped Work-related Data	100 SMS	Unlimited
24 Months	R435 Excl. VAT	419 mins	3GB	Uncapped Work-related Data	100 SMS	Unlimited
36 Months	R435 Excl. VAT	419 mins	3GB	Uncapped Work-related Data	100 SMS	Unlimited
48 Months	R435 Excl. VAT	420 mins	3GB	Uncapped Work-related Data	100 SMS	Unlimited

Data - SIM Only

				Enterprise Ticket		CUG (Voice + SMS) + Spend Manager & Converged portal
6,12,24 & 36 Months	R278 Excl. VAT	0 mins	3GB	Uncapped Work-related Data	0 SMS	0

*All plans have a fraud prevention policy
**Voice, SMS & data allocations configurable, but limited to spend of R435 excl. VAT

1B: INTEGRATED PLANS SIM ONLY

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Top-Up 24 months – SIM only

Description	Smart More Data 2Gb Top-Up	myRed 1GB Top-Up
RT15 Offer (Excl. VAT)	R412	R297
Minutes	150	75
Data	2GB + 3GB Free	1GB + 1GB Free
SMS	25 + 100 Free	75
Enterprise Ticket	√	√
SMS CUG	√	√
Voice CUG	√	√

*All plans have a fraud prevention policy

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Data Offerings

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DATA OFFERINGS

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Mobile Broadband (MBB) Data Contract (24 months)

DATA MBB	10GB (5GB Anytime + 5GB Night time)	20GB (10GB Anytime + 10GB Night time)	40GB (20GB Anytime + 20GB Night time)	80GB (50GB Anytime + 30GB Night time)	130GB (80GB Anytime + 50GB Night time)
RT15 Offer (Excl. VAT)	R112	R130	R173	R260	R347

Ad-hoc Top-Up Bundles – Special Offerings

Data	500MB	1GB	3GB	5GB	10GB
RT15 Price (Excl. VAT)	R34	R59	R138	R207	R303

Voice/Minutes	50 Mins	100 Mins	250 Mins	500 Mins
RT15 Price (Excl. VAT)	R34	R60	R138	R251

SMS	200 SMS	300 SMS	500 SMS	1 000 SMS	1 500 SMS	2 000 SMS
RT15 Price (Excl. VAT)	R27	R41	R68	R136	R205	R273

*If no spend limit applied, the out-of-bundle rate will apply

Loyalty Programme

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VIP LOYALTY PROGRAMME

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Onyx	Platinum
1% of the base *	1% of the base *
Available to: Ministers, Deputy Ministers, Commissioners, Major Generals Director General, Deputy Director General MEC, Head of Departments, Mayor, Deputy Mayor, Secretary of the Legislature Municipal Manager & Speaker of Parliament, Deputy Speaker Group CEO, CIO, CFO, CTO, Chief Whip, Tax Ombudsman	**Available to:** Chief Directors, Directors, MMC Members of Parliament & Legislature Executive Directors, General Manager
Benefits: Yearly Upgrade (12 Months) Device cap of R23 000 incl VAT Faulty handset 1st free and 2nd charge within 12 months Lost handsets 1st free and 2nd charge (see T's &C's below)	**Benefits:** Yearly Upgrade (12 Months) Device cap of R 15 000 incl VAT Faulty Handsets: 30 Days loan when device is booked in for repairs

T's & C's available at: https://www.vodacom.co.za/vodacom/terms/onyx-terms-and-conditions

** i.e. if you have 200 mobile lines with Vodacom, you will receive 2 seats, consisting of 1x Onyx + 1x Platinum*

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Thank you

END OF PRESENTATIONS

Q & A SESSION